

AGC of California Survey Reveals Industry Optimism for 2023



[Article originally appeared in www.agc-ca.org]

A recent survey of its members by the Associated General Contractors of California (AGC of California) found that contractors are generally feeling optimistic about the construction industry's outlook and their companies' financial and hiring prospects in 2023.

"Our members' feelings of optimism for their business run in tandem with an equally strong urge to grow the construction industry and hire more talent to join the industry," said Peter Tateishi, chief executive officer, AGC of California. "As AGC of California continues to focus on delivering value for our members and the industry through our advocacy efforts, we also heavily invest in building a future workforce to meet the needs of the California construction industry that is both innovative and inclusive."

Some key statistics from the third annual AGC of California 2023 Optimism Survey include:

- Over 58% of respondents said they expect business activity in California to be strong or moderate in 2023.
- Over 65% of respondents expect the construction industry in California to stay the same or grow in terms of expansion.

- About 49% of respondents felt optimistic about California's construction industry overall, outnumbering those respondents with a more pessimistic outlook (25.5%) by nearly two to one. One-quarter of respondents were "neutral" (neither optimistic nor pessimistic) in their outlook.
- A strong 70.4% of respondents said they were optimistic about their own companies' prospects and success in 2023.

To capitalize on the market opportunities ahead, many firms plan to continue to grow their workforce and increase their talent pool. In fact, nearly 56% of survey respondents expect to increase their hiring in 2023 over 2022 levels either slightly (33%), moderately (15.1%) or significantly (4.7%).

On the revenue front, nearly 58% of firms said they expect their revenue to increase either significantly (10.1%), moderately (25.7%) or slightly (22%) in 2023, while 22.9% expect it to remain the same and 19.3% expect 2023 revenue to decrease. Asked about net profit, some 54.1% of respondents anticipate it will increase over 2022, while 22.9% expect it to remain the same and 15.6% expect it to decrease slightly.

■ Continued on page 6

Women in Construction Trending Upwards

[Article originally appeared in www.constructconnect.com]

By Kaiya Barrett

ConstructConnect's support of the construction industry is largely a service to the boots on the ground, managers, and contractors putting plans into action. Women have a huge part in leading a new generation of construction game changers. While the narrative around who represents the future of construction has seen little to no change for years, there is now a steady uptick of women entering and advancing in the industry.

According to data from the Bureau of Labor Statistics and published by the Washington Post, women make up 14% of the construction industry workforce in the United States, with Hispanic women contributing heavily to that jump. Additionally, women in the United States made up 4.2% of trade workers and front-line supervisors in 2022, and in Canada, they make up 5% of trades and 13% of the entire construction industry.

We recognize the impact of women in construction and acknowledge the difference gender equality makes in all industries. The road to

change is bumpy, but there are areas in which we can begin to see a shift.

Organizations like the National Association of Women in Construction are fierce advocates for women in construction with strong dedication to career growth and development. With the 25th annual celebration of Women in Construction Week, NAWIC is highlighting this year's theme of Many Paths, One Mission, and the career journeys taken by women to help evolve the face of construction.

Women in the Trades

The picture of a man wearing a hard hat on a construction site is typical and not a complete representation. The pandemic and the ongoing construction labor shortage have led to more women entering the trades. There's still much work to do with the recruitment, training, and retention of women in construction trades, weighing heavily on the following:

Changing Attitudes

Unfortunately, many young people are not looking at construction trade jobs as respectable career paths, but there are signs that the tide is

changing. Whether you want to become a construction manager, welder, plumber, electrician, or HVAC tech, the labor shortage has left many jobs unfilled. Qualified skilled women laborers are stepping up to the plate and helping to level the playing field.

Equal Employment Opportunities

Creating an equitable environment for women is an ongoing battle that is gaining more attention. Legal hearings held in 2022 by the Equal Employment Opportunity Commission addressed discrimination in construction and are continuing to shine a light on this serious issue.

Supportive Apprenticeship Programs

It is essential to have mentorship, sponsorship, and advocacy for women in construction and business. Women having access to education and apprenticeship programs with active and engaged leadership is a step in the right direction.

Women in Tech

As a provider of software solutions for the preconstruction industry, the advancement of

■ Continued on page 2

This is a Complimentary Copy. Paid subscribers receive first class mail.

PUBLISHED BY SMALL BUSINESS EXCHANGE, INC.
1160 Battery Street East, Suite #100 • San Francisco, CA 94111

PSRST STD
U.S. Postage
PAID
San Fran CA 941
Permit No. 820



ACCESS TO CAPITAL - READY TO GROW YOUR BUSINESS?

5 Steps to Secure Your Small Business Loan

[Article originally appeared in www.forbes.com]

Experts at Forbes Advisor offer their guidance and the five steps you need to follow to secure a small business loan.

1. Consider Why You Need a Loan

There are various types of small business loans, some of which will be more suitable based on your financing needs. For instance, if you require more equipment for your business, such as computers and printers, you can apply for an equipment loan. However, the lender can seize any equipment you finance through the loan if you fail to repay because the asset serves as collateral.

Alternatively, you can apply for a working capital loan, which you can use for business operating expenses such as payroll. You can even apply for a microloan if you only need to borrow a small sum.

These are just some of the options that you can choose from, so it's essential to consider what you need most before you start browsing for loans.

2. Evaluate Your Eligibility

Your personal and business credit score is one of the main factors lenders will look take into consideration. A higher credit score increases your odds of approval and receiving a low interest rate.

Additionally, lenders may require you to pledge collateral, meaning a valuable item like

equipment or real estate that the lender can seize if you default on the loan. Lenders also typically require a personal guarantee, which means you legally agree to repay the loan with your personal assets if the business cannot.

Lenders also look at the amount of time you've spent in business. A traditional bank will typically require two years of operation, but an online lender may accept businesses that have been in business for as short as six months to one year.

Annual revenue is another consideration for lenders, so it's wise to find out their requirements for annual sales, typically \$100,000 to \$250,000, and then assess your business to see if you qualify.

3. Compare Lending Options

Thoroughly research and compare lenders to ensure you find the best business loan. Term loans, microloans, and lines of credit are just some of the loan products that online business loan lenders offer. Requirements for online lenders tend to be less strict than traditional banks, so approval is typically easier. Plus, online lenders may offer funding as fast as the same day you're approved.

Traditional banks offer a lot of the same loans as online lenders, but you may find it more difficult to qualify due to stricter requirements. In some cases, like with a low credit score, you may need a co-signer who will repay the loan if you fail to do so. However, you may land

lower interest rates with this option and secure a loan that meets your needs. This may not be the most suitable option if you need quick funds, as banks tend to be slower in this aspect than online lenders.

Another option is microlenders that can offer microloans up to \$50,000, which is ideal for those who don't qualify for traditional business loans as the requirements tend to be more flexible. Some microlenders approve you based on social capital instead of your credit score, which involves financial contributions from outside of the business.

4. Prepare the Required Documentation

The usual required documents for a loan consist of a business plan, a minimum of 12 months of personal and business bank statements, personal and business tax returns for at least two years, and any details about current and past business loans.

As well as this, you will usually need to provide copies of applicable business licenses and legal documents, articles of incorporation, profit and loss statements, financial statements, and a building lease. It's wise to check with your preferred lender before applying to ensure you have the required documentation prepared and up to date.

5. Submit a Formal Loan Application

Once you've researched multiple suitable lenders, submit a formal loan application online or in person, depending on the lender.

You will normally need to provide the lender with your name, business name, and Social Security number, as well as your desired loan amount and purpose, business tax ID, and annual revenue. If you're approved, your funds will be issued once you have signed a loan agreement. You can always contact customer service with any questions if you have any uncertainty.

A spokesperson from Forbes Advisor commented: "Diving straight into a small business loan application without taking steps to prepare can be overwhelming and lead to difficulties acquiring the desired loan.

"Following these simple steps, such as thoroughly researching lenders and checking your credit profile, could be all that you need to ensure that you don't pay more for your loan than necessary as well as avoiding a lengthy process."

The tips come from Forbes Advisor, whose editorial team has decades of experience in the personal finance industry. The team helps consumers make smart financial decisions and choose the best financial products.

If using this story, please link credit to Forbes Advisor. A linked credit enables us to supply you with more interesting stories in the future.

For more information contact Anna Ryan: anna.ryan@journoresearch.org.

SOURCE: <https://www.forbes.com/advisor/business-loans/best-small-business-loans/>

Women in Construction Trending Upwards

Continued from page 1

women in all areas of technology is crucial. We must change how construction is perceived to attract more women to the industry, starting with college-aged professionals. With steady contact within the school system, the next step is to ensure women are guided and given opportunities to consider the possibilities of a career in construction as engineers and architects.

Attracting more women to tech careers begins with stepping up the promotion of science, technology, engineering, and math or STEM programs. The gender disparity in tech continues to be wide despite growth year to year. Women

make up 28% of the tech industry in the United States and 23% of the tech industry in Canada. What is the issue? Much like the representation of women in construction trades, stereotypes and microaggressions have made STEM careers for women feel like an unrealistic pursuit.

Women Business Enterprises (WBE)

A willingness to work with women businesses to complete construction projects can have a heavy impact on your company's ability to land major jobs. There's no excuse not to pursue partnerships with WBEs, as women owners and operators of construction-related companies are more accessible than ever.

When planning your next construction project, take time to research and consider the various programs available for contractors, subcontractors, and construction suppliers that are women and minority-owned business enterprises.

Conclusion

While the construction industry has been slower to change, we shouldn't discount the significant strides made up to this point. The support is out there, and everyone is encouraged to do their part to enact long-lasting policies to make equity for women in construction the rule, not the exception.

National Association of Women in Construction - Serves as a support network for women in construction, providing education, community, and advocacy.

The Canadian Association of Women in Construction - Organization dedicated to the success of women in construction in all related fields.

Women in Construction Week - Celebration of the role of women in the construction industry through classes, job site tours, luncheons, and virtual events.

Visit the link below for the full article
www.constructconnect.com/blog/women-in-construction-trending-upwards

Editorial Staff
President & CEO:
Gerald W. Johnson
gwj@sbeinc.com

Managing Editor:
Valerie Voorhies
vv@sbeinc.com

Production Manager:
Nabil Vo
nvo@sbeinc.com

Diversity Outreach Manager:
Rosalie Vivanco
rvivanco@sbeinc.com

Graphics Design:
Domingo Johnson
domingo@mac.com

Webmaster:
Umer Farooq
umer@octadyne.com

Writer:
Cheryl Hentz
cheryl.hentz@gmail.com

SBE Northeast & Louisiana Business Journal
Manager:
Leslie McMillan
lmcmillan@sbeinc.com

Contact Info:

Small Business Exchange, Inc.
1160 Battery Street East, Suites #100 • San Francisco, CA 94111
Email: sbe@sbeinc.com • Website: www.sbeinc.com
Phone: (415) 778-6250, (800) 800-8534 • Fax: (415) 778-6255

CALIFORNIA CERTIFICATIONS

CDOT UCP DBE #5988 • CA DGS SBE #1789941
SF Minority-Owned LBE Certification #CMD072513300
Los Angeles Metro

EDITORIAL POLICY—The Small Business Exchange is published weekly. Publication is extended by one day for weeks in which holiday occurs on a Monday.

Copyright © 2023 Small Business Exchange, Inc.

The Small Business Exchange is adjudicated as a newspaper of general circulation by the Superior Court of the City and County of San Francisco, State of California, under the date January 29, 1988. Organized 1984.

NOTICE: SBE is not liable to any subscriber or any other user for any damages or any other costs incurred in connection with the utilization of, or any other reliance upon, any information contained in its newspapers. The information contained herein may be subject to typographical error in the transcribing and/or printing of its contents. Information contained in this publication is intended only as notification to its subscribers of available bidding and contracting opportunities. The SBE reserves all rights in connection with this publication and prohibits the duplication of the contents herein without the expressed written consent of the SBE. Subscription fees are nonrefundable.

ISSN 0892-5992



CALIFORNIA SUB-BID REQUEST ADS



Is requesting quotes from certified and qualified DBE Subcontractors, Suppliers, and Service Providers for the following (but not limited to) work:

SUBS/SERVICE PROVIDERS

Fencing (Protection Bollards), Construction Scheduling, Materials Testing Services, Paving Asphalt, Saw Cutting, Street Sweeping Truck, SWPPP Planning, Temporary Erosion Control, Traffic Control

SUPPLIERS

Aggregate Base (AB), Asphalt (Bulk), Asphalt Concrete, Concrete & Cement (Bulk), Landscaping Materials, Pipe, Sand & Gravel (Bulk), Traffic Stripes Marking and Traffic Control Materials.

**Paradise Irrigation District Meter Installation and Service Lateral Replacement
Phase 3 Project, Paradise, CA
Job No. 19-017**

BID DATE: April 28, 2023 at 1:00 p.m.

All Quotes Due Prior

**Sukut Construction, LLC
4010 W. Chandler Avenue, Santa Ana, CA 92704
Contact: Robbie Zwick**

Phone: (714) 540-5351 • Fax: (714) 545-2003 • Email: estimating@sukut.com

Plans/specs are available for viewing at our office by appointment, by Sukut FTP, or from Owner. Subcontractors must be prepared to furnish 100% performance and payment bonds and possess current insurance and workers' comp coverage. Sukut will assist qualified subcontractors in obtaining bonds, insurance, and/or lines of credit. Subcontractors/Vendors will be required to sign Sukut's Standard Subcontract/Purchase Order. Copies are available for examination. Please contact Robbie Zwick at Sukut Construction for assistance in responding to this solicitation.

Sukut Construction's listing of a Subcontractor in its bid to the agency is not to be construed as an acceptance of all the Subcontractor's conditions or exceptions included with Subcontractor's price quotes. Quotations must be valid for the same duration as specified by Owner for contract award.

Sukut Construction, LLC An Equal Opportunity Employer



BROSAMER & WALL, INC.

An Equal Opportunity Employer is requesting quotations from all qualified Professional services, sub-contractors, material suppliers and trucking including certified DBEs for the following project:

**Agency: Sacramento County
Franklin Blvd Bridge Replacement Over Lost Slough and Alta Mesa Road Bridge Replacement Over Laguna Creek
Contract #4391**

Engineer's Estimate: \$7,900,000 ~ DBE Goal: 22%; Working Days: 200

Bid Date: 4/27/2023 at 2:00pm

Email all Quotes/Proposals to estimating@brosamerwall.com.

All submitted quotes/proposals must include: Current CSLB License Number, DIR Registration Number, Annual Gross Receipts, Years in Business and if applicable DBE Certification Number.

****Quotes/Proposals need to be received by 10:00am on bid day****

CONTACT:

**Debby Pannell
Brosamer & Wall Inc.**

1777 Oakland Blvd, Suite 300, Walnut Creek, California 94596

PH: 925-932-7900 • FAX: 925-279-2269 • estimating@brosamerwall.com

Brosamer & Wall Inc., is requesting quotes from all qualified subcontractors, suppliers, and truckers including certified DBEs on all items of work type listed here, including but not limited to: Asbestos Containing Material (ACM); Bridge Removal; Class 2 AB; Clearing & Grubbing/Tree Removal; Cold Plane Asphalt Concrete Pavement; Construction Area Signs; Drive Pile/Dynamic Pile Monitoring; Drop Inlets; Fencing; Temporary High Visibility Fence; Field Office Trailer; Furnish Precast Prestressed Concrete Slab; HMA Paving; Hydroseeding; Earthwork; Joint Seal; Land Surveyor; Landscaping; Lead Compliance Plan; Minor Concrete(Gutter); Misc. Metal(Bridge); Native Tree Construction Protection/Arborist; Object & Pavement Markers; Paint Existing Bridge Rails; Precast Concrete Bat Habitat; Preconstruction Photographs; Project Information Sign; Quality Control Plan; Railings & Barriers(California ST-75 Bridge Rail; Cable Railing; Transition Railing; Alternative In-Line Terminal System; Quadguard); Rebar(Bridge; Headwall, Retaining Wall; Headed Bar Reinforcement); Roadside Signs; Roadway Excavation; Rock Slope Protection; Storm Drain(Reinforced Concrete Pipe; Headwall; Flared End Section); Striping; Structural Concrete (Bridge, Bridge Polymer Fiber, Bridge Footing, Headwall, Retaining Wall); Structure Excavation/Backfill (Bridge & Retaining Wall); SWPPP; Water Pollution Control; Temporary Creek Diversion/Water Diversion; Temporary Fencing; Traffic Control/Traffic Control Plan; Treated Wood Waste. **Please Contact Brosamer & Wall Inc. at the email listed above for the complete list of the Actual Available Project Bid Items.**

Requirements: Brosamer & Wall, Inc. will work with interested subcontractors/suppliers to identify opportunities to break down items into economically feasible packages to facilitate DBE. Brosamer & Wall, Inc. is a union signatory contractor. Subcontractors must possess a current contractor's license, insurance coverage, valid DBE certification, DIR (Department of Industrial Relations) registration number for public work projects, and worker's compensation for the entire length of the contract. All subcontractors will be required to sign our standard Subcontract Agreement. 100% payment and performance bonds may be required. If you have any questions regarding this project or need assistance in obtaining/waiving insurance, bonding, equipment, materials and/or supplies please call or email Debby Pannell via the contact information above.

Plans and specifications can be accessed for free at the Sacramento County website:

<https://procurement.opengov.com/portal/saccounty/projects/37372> or they can be viewed at our office located at 1777 Oakland Blvd Suite 300, Walnut Creek, Ca. 94596. B&W will also make the project's plans & specs available electronically. Please email estimating@brosamerwall.com for a free online link. Sacramento County Standard Construction Specifications may be downloaded at www.saccountyspecs.saccounty.gov. Brosamer & Wall Inc. intends to work cooperatively with all qualified firms seeking work on this project. Subcontractors, Dealers/Suppliers and Brokers please provide your designation code to us on or before April 20, 2023.



Andy's Roofing Company, Inc.

**2161 Adams Avenue • San Leandro, CA 94577
Phone 510-777-1100 • Fax: 510-777-1102**

To: Asbestos Abatement Subcontractors

Project Title: Sheridan Roofing Project. PROJECT NO.11909

Owner: San Francisco Unified School District

Project Location: 431 Capitol Ave, San Francisco, CA 94112

Bid due date/time: April 11, 2023 at 2:00 pm

Email bids or inquiries to: Jonathan W. Engquist • estimating@andysroofing.com • (510)777-1100

Project Description: Roofing Project

Plans Available at: https://www.sfusd.edu/business-with-sfusd/current-invitations-bids?search_api_fulltext=bids

San Francisco Unified School District

Requirements: This project is subject to compliance monitoring and enforcement by the Department of Industrial Relations.

All contractors must be registered with the DIR pursuant to

Labor Code Section 1725.5

100% payment and performance bonds may be requested for this project.



Is requesting quotes from certified and qualified CBE Suppliers, and Service Providers defined as Minority/Women/Disadvantaged/Disabled Veteran/Lesbian, Gay, Bisexual, Transgender, Queer, and Questioning for the following (but not limited to) work:

SUBS/SERVICE PROVIDERS

Bottom Dump Trucking, Clear & Grub, Concrete Pavement, Concrete Structures, Driving Piles, Electrical, Erosion Control, Fencing, Hydroseeding, Irrigation System, Landscaping Services, Paint and Stain Concrete, Pipeline/Drain Inspection & Cleaning, Remediation Services, Roadside Signs, Saw Cutting, Remodelers, Street Sweeping, Super 10's, SWPPP, Temp Fencing, Waterproofing, Water Trucks.

SUPPLIERS

Brick/Stone, Miscellaneous Metals, Petroleum.

**ALONDRA PARK MULTI-BENEFIT STORMWATER CAPTURE PROJECT
ALONDRA, CA**

Contract No. SWQ0000017

CBE GOAL 25%

REVISED BID DATE April 25, 2023 at 11:00 a.m.

All Quotes Due Prior

**Sukut Construction, LLC
4010 W. Chandler Avenue, Santa Ana, CA 92704
Contact: Rick Welshiemer**

Phone: (714) 540-5351 • Fax: (714) 545-2003 • Email: estimating@sukut.com

Plans/specs are available for viewing at our office by appointment, by Sukut FTP, or from Owner. Subcontractors must be prepared to furnish 100% performance and payment bonds and possess current insurance and workers' comp coverage. Sukut will assist qualified subcontractors in obtaining bonds, insurance, and/or lines of credit. Subcontractors/Vendors will be required to sign Sukut's Standard Subcontract/Purchase Order. Copies are available for examination. Please contact Rick Welshiemer at Sukut Construction for assistance in responding to this solicitation.

Sukut Construction's listing of a Subcontractor in its bid to the agency is not to be construed as an acceptance of all the Subcontractor's conditions or exceptions included with Subcontractor's price quotes. Quotations must be valid for the same duration as specified by Owner for contract award.

Sukut Construction, LLC An Equal Opportunity Employer



**INVITATION TO ALL LBE SUBCONTRACTORS
SFO - East Underpass Safety Improvements**

Guzman Construction Group Inc. is competitively bidding on this project and requesting subcontractor bids.

PROJECT DESCRIPTION: This project will make vehicular and pedestrian safety improvements to the Airport's East Underpass that connects Boarding Areas A and G. The Scope will include roadway slope modifications, concrete curb and sidewalk construction, concrete bridge spall repair, railing and AOA fence modifications, pavement marking removal and installation, ventilation ductwork modification, fire sprinkler and exhaust sensor modifications, vehicle warning system installation, curb ramp and crosswalk improvements, and lighting and emergency communications installation.

BID DUE: 1:00 PM, Pacific Time, on Tuesday, April 11, 2022.

Instructions to Bid: Please submit one PDF digital copy of the required documents to cmalladi@guzmangc.com.

LBE REQUIREMENTS: The Local Business Enterprise (LBE) subcontracting requirement is 20%.

BID DOCUMENTS: Contract Documents, plan holders' lists, Addenda, and Bid results will be available to download at no cost from: <https://www.dropbox.com/sh/dnx5rzdqpoqpix4/AAAITVkjkrQB63bXC9EoNika?dl=0>

WAGE REQUIREMENTS: Minimum wage rates for this project must comply with the current General Prevailing Wage as determined by the California Department of Industrial Relations (DIR). Minimum wage rates other than the applicable General Prevailing Wage must comply with San Francisco Administrative Code Chapter 12P, Minimum Compensation.

REQUESTED BID TRADES: Demolition, Metal Fabrication, Concrete, Signage, Painting, Appliances, Fire sprinkler, Plumbing, HVAC, Electrical, AC Paving, Striping, Earthwork.

CONTRACT DURATION: The Contract Time is 210 total consecutive calendar days after the effective date indicated in the Notice to Proceed. See Document 00 54 39 (Contract Time and Liquidated Damages) for additional details.

ESTIMATED COST OF CONSTRUCTION: The estimated cost of construction is between \$4,500,000 - \$5,000,000.

Plans and specs are available at no cost to interested firms. Please contact our office @ (415)821-2522 or email cmalladi@gmail.com



CALIFORNIA SUB-BID REQUEST ADS



ANDREW M JORDAN INC dba A & B CONSTRUCTION
225 3rd Street, Oakland, CA 94607
Phone: 510-999-6000 • Fax: 510-982-3636
An Equal Opportunity Employer

A & B Construction (A & B) is preparing a bid as a Prime Contractor for the following project:

Town of Los Gatos
#18-832-4505 Los Gatos Creek Trail to Hwy 9 Trailhead Connector
Disadvantaged Business Enterprise Goal is 21%
Bid Date: April 06, 2023 at 2:00 PM

A & B is soliciting proposals/quotes from all qualified and certified Disadvantaged Business Enterprises (DBE), for the scopes of work required for the subject project, including but not limited to: **Clearing and Grubbing, Tree Removal and Tree Protection, Water Pollution Control and Traffic Control, Providing & Installing and Constructing a Prefabricated Bicycle and Pedestrian Bridge, Retaining Walls and a Pedestrian Switchback Structure, Sidewalk and Trail Improvements, Handrails, Guardrails, Ramps, Fencing, Erosion Control, Inlet and Storm Drain Modifications, Signing and Striping.**

Plans and Specifications may be obtained from the Owner's website at: <https://www.losgatosplanroom.com/jobs/26/plans-specs/18-832-4505-federal-project-cml-5607021-los-gatos-creek-trail-to-hwy-9-trailhead-connector>

Abram McMickin ((510) 999-6000; amcmickin@a-bconstruction.net) is the estimator for this project and is available to provide assistance or answer questions regarding the project scope of work, bid requirements, bonding and insurance requirements, or any other questions you may have. All proposals/quotes should be emailed to the Estimator or faxed to (510) 982-3636 prior to 12:00 PM on the Bid Date. A & B is willing to breakout any portion of work to encourage DBE participation. All subcontractors are required to execute A & B's standard subcontract agreement and comply with all insurance requirements. A copy of our agreement and insurance requirements are available upon request. At A & B's discretion, 100% payment and 100% performance bonds may be required. A & B is a union contractor and we are signatory to the Laborers, Carpenters, and Operating Engineers unions.



Our firm is preparing a bid for the following project as a prime contractor and we are interested in receiving subcontractor quotations for items of work or materials required below from interested Small Local Business Enterprises (SLBE) and Emerging Local Business Enterprises (ELBE)

City of San Diego
Montezuma/Mid-City Pipeline Phase 2 and
70th Alvarado to Saranac Sidewalk
Bid No. K-23-1821-DBB-3-B-C
Bid Date: April 12, 2023 @ 2:00 PM
Engineer's Estimate: \$ 47 Million Outreach: SLBE/ELBE
Senior Estimator: Ben Sebat
Phone: (562) 928-6111 Email: bsebat@warasic.com

W.A. Rasic is requesting bids for the following trades and/or material supplies:

Welded steel pipe supply, Waterworks supply, Tunneling, Annular grout, Electrical/instrumentation, Permeation grouting, Minor concrete, Asphalt paving, Asphalt cold milling, Sawcutting, Cathodic protection, Welding, Trucking and disposal, Chlorination/de-chlorination, Geotechnical instrumentation/monitoring, Asbestos pipe removal/disposal, Fiber optic conduit, Landscaping/tree removal, Traffic signal, Traffic striping, Traffic control, Sewer bypass, Paleontological monitoring, Archeological monitoring, Native American monitoring, Survey, Street sweeping, Community liaison, SWPPP, Waterline Relocation, Metals supply, Reinforcing steel, Ready mix concrete, Aggregate supply

Plans and Specifications are available at no cost to interested firms by contacting W.A. Rasic Construction during normal working hours of 8:00 am – 5:00 pm Monday thru Friday or by downloading from the City of San Diego's Planet Bids Portal.

W.A. Rasic will assist in obtaining bonds, lines of credit, insurance, equipment, supplies and materials upon request. W.A. Rasic will consider each SLBE, ELBE quote, including those that are broken down into economically feasible units as well as arrange delivery schedules to facilitate and encourage maximum bidding participation. W.A. Rasic also encourages a consortium of SLBE and ELBE firms when a contract portion is too large to handle individually. Subcontractors must have a valid California Contractors License and must be registered with the Department of Industrial Relations (DIR) as required by Section 1725.5 of the Public Contract Code. Subcontractors will be required to execute W.A. Rasic's standard subcontract agreement and general insurance requirements. A copy of our subcontractor agreement and insurance requirements is available in electronic format upon request. W.A. Rasic reserves the right to require each subcontractor to provide payment and performance bonds in the amount of 100% of the subcontractors bid. Bond Premium will be reimbursed up to a cost not to exceed 2.5%. W.A. Rasic is an equal opportunity employer and Union signatory Contractor.

Caliagua Inc.

4930 E La Palma Ave, Anaheim, CA 92807
Phone: 866-416-4214 • Email: rricard@caliagua.net Contact: Ryan Ricard

Project: Project: City of Orange Wells 20, 21, and 22 PFAS
Treatment Systems
Contract No. ORA-2022-1
BID DATE: April 4th, 2023 @ 2:00PM

An Equal Opportunity Employer & Complies with the Standard Federal Equal Employment Specifications

All Qualified AND/OR Certified DBE Subcontractors and Material/Equipment Suppliers are requested to forward quotes for the above-referenced project.

Caliagua Inc. is seeking qualified subcontractors and suppliers for the following: AC Pavement, Welded Steel Pipe, Fencing and Gates, Demolition, Reinforcing Steel, Painting and Coating, Precast Concrete, Masonry, Roofing, Doors & Frames, Deep Well Vertical Turbine Pumps, Bag Filters, Valves & Actuators, Electrical & Instrumentation

Project Documents: <http://www.ocwdplanroom.com>

Free access to the project documents can be furnished upon request. Caliagua Inc. is signatory to the Operating Engineers, Laborers, Cement Masons and Carpenters Unions. Subcontractors must possess a current contractor's license, DIR Registration, insurance and workers compensation coverage per project requirements. Subcontractors and Suppliers are expected to bid per plans and specifications. Quotes need to be submitted at a reasonable time prior to the bid date. This project has a 5% DBE participation goal, participation is highly encouraged.



Requests quotes from qualified and certified DBE/SBE Subcontractors, Service Providers, Consultants, and/or Suppliers seeking to participate on the following Project:

BART Silicon Valley Phase II Extension Program Contract Package 2 (CP2) Tunnel and Trackwork
OWNER: Valley Transportation Authority (VTA)
CONTRACT NO.: V20221

PROJECT DESCRIPTION: The Project includes a 5-mile-long tunnel, extending from the terminus south of the recently opened Berryessa/North San José Station, through downtown San José along Santa Clara St., to the planned Newhall Maintenance Facility in the City of Santa Clara.

PROJECT LOCATION: Santa Clara County, CA
BID DUE DATE: April 10, 2023, by 5 PM PDT
SUBMIT QUOTES VIA: BuildingConnected
POINT OF CONTACT: KSTJV@kiewit.com
PROJECT WEBSITE: www.KSTJV.com

KSTJV seeks Disadvantaged Business Enterprise (DBE) and Small Business Enterprise (SBE) businesses for the following scope supporting the Early Works Package 9A (EWP 9A):

- Tunnel Support Equipment
 - o Primary Crane (Gantry, Crawler)
 - o 250T Crawler Crane
 - o Tunnel Conveyor System
 - o Bentonite Slurry (Conditioning) Plant
 - o Grout Plant (PCTL Annulus)
 - o Foam Plant
 - o Clay Shock
 - o Cooling Tower / Plant
 - o Medical and Shuttle Locks
 - o Vent System Control Connex
 - o MSV Transporters
 - o Grout Pumps

Non-DBE firms are encouraged to contract with a group of lower tier DBE/SBEs or individual DBE/SBEs.

Plans are available through BuildingConnected (BC). If you are not connected to the project in BuildingConnected, please email KSTJV@kiewit.com. If your company is interested in bidding the scope listed above, and you are connected to the project through BuildingConnected, please log into BuildingConnected and send a message through the platform detailing the scopes your company would be interested in quoting along with the contacts to send bid invitations. After expressing your company's interest in quoting, you can expect to receive an invitation to bid.

Subcontractors must possess & provide valid current California Contractor's License and DIR Registration numbers.

Compliance to federal requirement includes, but is not limited to:

- Clean Water State Revolving Fund (CWSRF) requirements
- American Iron and Steel (AIS) requirements
- Build America Buy America (BABA) requirements
- Davis-Bacon Act and California Prevailing Wage requirements
- Disadvantaged Business Enterprises (40 CFR Part 33) requirements

All successful bidders must comply with the Project Labor Agreement. Further information will be provided in the bidding documents.

If you have any questions, please send a message through BuildingConnected or an email to KSTJV@kiewit.com.

Shimmick Construction Company, Inc.

1 Harbor Center, Suite 200 • Suisun City, CA 94585
Phone (707) 759-6858 • Fax (510) 777-5099

An Equal Opportunity Employer

Local Small Business Firms (LSB)*, Minority Business Enterprise (MBE), and Woman Business Enterprise (WBE) Subcontractor/Supplier Bids Requested For:

San Francisco Bay Area Rapid Transit District (BART)
Traction Power Facilities Replacement – Walnut Creek
Contract No. 15EK-105

BID DATE: Tuesday, April 11th, 2023 at 2pm

LSB Goal: 11%; MBE Availability: 6%; WBE Availability: 3.9%

Email quotes to jmiranda@shimmick.com

Shimmick Construction Company, Inc. is requesting quotes from certified LSB, MBE, and WBE subcontractors and suppliers in the following scopes of work:

SUBCONTRACTORS: Staking; Traffic Control; Clear & Grub; Watering; Earthwork; Aggregate Base & Subbase; Cement Treated Base; Concrete Base; Penetration Treatment; Seal Coat; Asphalt Concrete; Portland Cement Concrete Pavement; Pavement Subsealing & Jacking; Groove & Grind Pavement; Concrete Piling; Concrete Structure; Reinforcing Steel; Waterproofing; Clean & Paint Steel; Sewer; Concrete Curb & Sidewalk; Misc. Iron & Steel; Fencing; Survey; Object Marker; Metal Railings; Traffic Stripes & Pavement Markings; Carpentry; Masonry; Asbestos Abatement; Coring; Cutting; Sandblasting; Demolition; Trucking.

SUPPLIERS: Safety; Landscaping; Petroleum, Oil & Lubricants; Sand & Gravel; Asphalt; Concrete & Cement; Rebar; Steel; Doors & Frames; Lumber; Pipe; Fencing; Guard Railing & Barriers; Pavement Markers; Electrical & Signals; Building Materials; Tools; Construction Equipment Rental.

Plans are available to download after registration on the BART portal suppliers.bart.gov. You may also contact Jamie Miranda at jmiranda@shimmick.com for a download link to view plans and specifications or to schedule an appointment via WebEx to discuss the documents. Meetings are held during regular business hours.

Should you require assistance with your bid, please contact our lead estimator Scott Schueneman at sschueneman@shimmick.com.

All items of work listed above are made available, even items of work normally performed by Shimmick. Please contact the lead estimator listed above for assistance with breaking down items of work into economically feasible units, with assistance obtaining equipment, supplies, materials, bonding, insurance, estimating, or related assistance. 100% Performance and Payment bonds with a surety company subject to approval of Shimmick Construction Company, Inc. are required of subcontractors for this project. Shimmick Construction will pay bond premium up to 1.5%. Subcontractors will be required to abide by terms and conditions of the AGC Master Labor Agreements and to execute an agreement utilizing the latest SCCI Long Form Standard Subcontract incorporating prime contract terms and conditions, including payment provisions. Shimmick Construction's listing of a Subcontractor is not to be construed as an acceptance of all of the Subcontractor's conditions or exceptions included with the Subcontractor's price quote. Shimmick Construction requires that Subcontractors and Suppliers price quotes be provided at a reasonable time prior to the bid deadline to enable a complete evaluation. For assistance with bonding, insurance or lines of credit contact Devin Nordhagen at devin.nordhagen@shimmick.com.

CALIFORNIA SUB-BID REQUEST ADS



Subcontractor/Supplier Bids/Proposals Requested
Owner: California Department of Transportation
Caltrans Contract Number: 08-1C08U4
Revised Proposal Due Date: April 5th, 2023 - 2:00 PM
DBE-22%

Skanska USA Civil West California District Inc. is interested in soliciting in Good Faith all subcontractors and suppliers as well as certified DBE subcontractors and suppliers related to the scopes of work below for the

Construction on State Highway 10 In Riverside County from Wiley Well Road to the California/Arizona State Line

Plans & Specs can be accessed and downloaded online at: Caltrans Office of Engineer Contractor's Corner.
<http://ppmoe.dot.ca.gov/des/oe/weekly-ads/oe-project.php?q=08-1C08U4>

Requested scopes include, but are **not limited** to the following and should be based on the Contract and its amendments: Develop Water Supply, Construction Area Signs, Traffic Control System, Striping, PCMS Boards, Radar Speed Feedback Signs, Temporary Railing, Temporary Traffic Screen, Implement BMP, SWPPP, Temporary Erosion Control, Street Sweeping, Asbestos Compliance Plan, Treated Wood Waste, Contractor-Supplied Biologist, Clear and Grub, Roadway Excavation, Shoulder Backing, Structure Excavation, Structure Backfill, Imported Borrow, Erosion Control, Class 2 Aggregate base, Prime Coat, Hot Mix Asphalt, Rubberized Hot Mix Asphalt, Place HMA Dike, Tack Coat, Remove AC Dike, Cold Plane Asphalt Concrete Pavement, Remove Base And Surfacing, CIDH Piling, Structural Concrete, Paving Notch Extension, Drill And Bond Dowel, Joint Seal, Bar Reinforcing Steel, Remove Asphalt Concrete Surfacing, Prepare Concrete Bridge Deck Surface, Furnish and Place Polyester Concrete Overlay, Bridge Removal, Storm Drain, Rock Slope Protection, RSP Fabric, Minor Concrete, Fencing, Guardrail Systems, Roadside Signs, Concrete Barrier, Rumble Strip, Electrical Systems, Trucking, Water Truck, Ready-mix Concrete, Saw Cutting, Rip Rap, Noise Monitoring, Landscape, Remove Asphalt Concrete Pavement, Driven Pile, Prestressing, Shotcrete, Slope Paving, Pre/Post Construction Survey, Isolation Casing, Survey Monument, Anti-Graffiti Coating, Cement, Fly Ash, Admixtures, Concrete Aggregates, Tie Bars, Dowels & Cure.

Requirements: Skanska is an Equal Opportunity Employer and is requesting quotes from all qualified subcontractors and suppliers. Skanska will assist qualified subcontractors, vendors, & suppliers in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies. If you are a DBE Company, please provide your certification letter with your proposal. If you are a non-DBE, please indicate all lower-tier participation on your quotation as it will be evaluated with your price. In order to assist DBE subcontractors and suppliers, we will divide total requirements into smaller packages, tasks or quantities & establish delivery & construction schedules which will permit maximum participation when feasible. Subcontracting Requirements: Skanska's insurance requirements are Commercial General Liability (GL): \$1M ea. occ., \$1M personal injury, \$2M products & completed operations agg. & general agg.; \$1M Auto Liability; \$5M Excess/Umbrella and \$1M Workers Comp. Endorsements and waivers required are the Additional Insured End., Primary Wording End., & a Waiver of Subrogation (GL & WC). Other insurance requirements may be necessary per scope or RFP requirement. Subcontractors may be required to furnish performance & payment bonds in the full amount of their subcontract by an admitted surety & subject to approval by Skanska. Quotations must be valid for the same duration as specified by the Owner for contract award. Conditions or exceptions in Subcontractor's quote are expressly rejected unless accepted in writing. Skanska is signatory to the Operating Engineers, Laborers, Cement Masons, & Carpenters Unions. Subcontractors must provide weekly, one original and one copy of all certified payrolls, including non-performance and fringe benefit statements if required by law or by the Prime Contract. Please note that all Contractors and Subcontractors must register with The DIR (Department of Industrial Relations) in order to bid on public works projects. Include CSLB License Number and DIR Number on All Quotes Submitted.

Skanska USA Civil West California District is an Equal Opportunity/Affirmative Action Employer EEO/AA/Vet/Disability Employer
Estimating Department: 1995 Agua Mansa Rd, Riverside, CA 92509
Phone: (951) 684-5360, Fax: (951) 788-2449
Lead Estimator: Joe Sidor • Email: bids.social@skanska.com



O. C. Jones & Sons, Inc.
 1520 Fourth Street • Berkeley, CA 94710
 Phone: 510-526-3424 • FAX: 510-526-0990
 Contact: Jean Sicard and Bill Jensen

REQUEST FOR DBE SUBCONTRACTORS AND SUPPLIERS FOR:

Cold plane pavement and overlay with RHMA-G/RHMA-O
Hwy 880 Fremont and Newark
Caltrans #04-2K7004
BID DATE: April 20, 2023 @ 2:00 PM

O. C. Jones & Sons, Inc. is soliciting quotes for (including but not limited to): Trucking, Temporary and Permanent Hydroseed and Erosion Control Measures, QC/QA Testing, Lead Compliance Plan, Construction Area Signs, Traffic Control System, Stationary Impact Attenuator Vehicle, Portable Radar Speed Feedback Sign, Temporary Barrier System, Portable Changeable Message Sign, Moveable Barrier System, SWPPP, Rain Event Action Plan, Storm Water Sampling, Analysis, and Annual Report, Sweeping, Treated Wood Waste, Noise Monitoring, Temporary Fencing, Clearing & Grubbing, Roadway Excavation (Type Com Aerially Deposited Lead), Irrigation System, Lean Concrete Base Rapid Setting, High Friction Surface Treatment, Prime Coat, Asphalt Binder, Geosynthetic Pavement Interlayer, AC Dike, Tack Coat, Cold Plane AC, Precast Concrete Pavement, Joint Seal, Grinding, CIDH Concrete Pile, Structural Concrete, Concrete Surface Texture, Sign Structure, Aluminum Walkway Grating, Detectable Warning Surface, Minor Concrete, Pre/Post Construction Surveys, Misc. Iron & Steel, Prepare and Stain Concrete, Delineator, Pavement Marker, Object Marker, Roadside Signs, Guardrail Systems, Vegetation Control (Minor Concrete), Striping & Marking, Maintain Existing Traffic Management System Elements During Construction, Maintain Existing Fiber Optic Cable Systems and Electronic Tolling Systems During Construction, Camera Systems, Electrical, and Construction Materials

Jean Sicard (510-809-3411 jsicard@ocjones.com) and Bill Jensen (510-809-3488 bjensen@ocjones.com) are the estimators on this project and are available to provide assistance or answer questions regarding the project scope of work including bid requirements, break out of bid items, plan or spec interpretation, bonding or insurance requirements, and other bid assistance. Plans and specs are available to review at our Berkeley office or can be sent out via Building Connected. Plans are also available under the Advertised Projects tab at the Caltrans website at: <http://ppmoe.dot.ca.gov/des/oe/contract-awards-services.html>. PDF format quotes should be emailed to the estimator or faxed to 510-526-0990 prior to 12:00 PM on the date of the bid. Quotes from DBE Subcontractors, Suppliers and Truckers are highly encouraged. OCJ is willing to breakout any portion of work to encourage DBE participation. Subcontractors must possess a current DIR, Contractors License, and insurance and workers compensation coverage including waiver of subrogation. OCJ may require Performance and Payment bonds on subcontracts. OCJ will pay the bond premium up to 2% of the contract value. Please contact OCJ for any assistance required by your firm in obtaining bonding or insurance. The US Small Business Administration may also assist you in obtaining bonding - please see the following site for information: <http://www.sba.gov/content/contractors>. Visit the California Access to Capital Program Financing Solutions website for additional resources for your small business - http://www.calbizfinance.org/cal_cert_biz_program.html. OCJ is available to help obtain necessary equipment, material and/or supplies. All subcontractors are required to execute OC Jones' standard subcontract agreement, comply with all insurance requirements, and name OCJ as additional insured. Copies of our agreement and insurance requirements are available upon request. OCJ is a Union contractor, and we are signatory to the Operating Engineers, Laborers, Teamsters, and Carpenters. OCJ is an Equal Opportunity Employer.



Mountain Cascade Inc.
 555 Exchange Court, Livermore, CA 94550
 (925) 373-8370, Fax (925) 373-0940

Project: Project: O'Shaughnessy Dam Instream Flow Release Valve Replacement - Contract No. HH-1011
Project No.: 10032903
Owner: San Francisco Public Utility Commission
Bid Date: April 13th, 2023 @ 2:00 p.m.

We are requesting quotes from all qualified LBE/DBE/SBE/MBE/WBE/OBE Subcontractors and Suppliers but not limited to:

PIPE VALVES/FITTINGS, BYPASS PUMPING, CRACK SEAL, FALSEWORK / SCAFFOLDING/ FORMWORK, REINFORCING STEEL, SAWCUTTING, WELDED STEEL PIPE, PAINTING / COATINGS.

Project Description:

The objective of the Project is to replace and improve the existing instream flow release system. The scope of work includes demolition of the existing needle valves and associated pipes; installation of two new axial flow control valves, two new knife gate valves, new pipes, and a new gantry crane.

Engineers Estimate: \$11 million

Project information, including plans & specifications can be found by contacting:
estimating@mountaincascade.com

Please feel free to contact Mountain Cascade, Inc. at 925.373.8370 with any questions concerning bonding, insurance, lines of credit, and job overview. We look forward to your response.

Mountain Cascade Inc. is an Equal Opportunity Employer California License # 422496
This is Part of a Good Faith Outreach. Your response is greatly appreciated



O. C. Jones & Sons, Inc.
 1520 Fourth Street • Berkeley, CA 94710
 Phone: 510-526-3424 • FAX: 510-526-0990
 Contact: Jason Martin

REQUEST FOR DVBE SUBCONTRACTORS AND SUPPLIERS FOR:

Ortega Elementary School
Sports Field & Outdoor Improvements
Pacifica School District
BID DATE: April 11, 2023 @ 2:00 PM

O. C. Jones & Sons, Inc. is soliciting quotes for (including but not limited to): Trucking, Temporary and Permanent Hydroseed and Erosion Control Measures, QC/QA Testing, Survey, SWPPP Plan, Sawcutting, Cold Plane, Lime Treat, Storm Drain, Storm Drain Structures, Shoring, Minor Concrete, Concrete Structures, Fence and Gates, Handrail, Play Equipment Installation, Rubberized Play Surfacing, Synthetic Turf, Striping and Signs, Irrigation, Restroom ADA Modifications, Electrical, and Construction Materials

Jason Martin (510-809-3433 jmartin@ocjones.com) is the estimator on this project and is available to provide assistance or answer questions regarding the project scope of work including bid requirements, break out of bid items, plan or spec interpretation, bonding or insurance requirements, and other bid assistance. Plans and specs are available to review at our Berkeley office or can be sent out via Building Connected. PDF format quotes should be emailed to the estimator or faxed to 510-526-0990 prior to 12:00 PM on the date of the bid. Quotes from DVBE Subcontractors, Suppliers and Truckers are highly encouraged. OCJ is willing to breakout any portion of work to encourage DVBE participation. Subcontractors must possess a current DIR, Contractors License, and insurance and workers compensation coverage including waiver of subrogation. OCJ may require Performance and Payment bonds on subcontracts. OCJ will pay the bond premium up to 2% of the contract value. Please contact OCJ for any assistance required by your firm in obtaining bonding or insurance. The US Small Business Administration may also assist you in obtaining bonding - please see the following site for information: <http://www.sba.gov/content/contractors>. Visit the California Access to Capital Program Financing Solutions website for additional resources for your small business - http://www.calbizfinance.org/cal_cert_biz_program.html. OCJ is available to help obtain necessary equipment, material and/or supplies. All subcontractors are required to execute OC Jones' standard subcontract agreement, comply with all insurance requirements, and name OCJ as additional insured. Copies of our agreement and insurance requirements are available upon request. OCJ is a Union contractor, and we are signatory to the Operating Engineers, Laborers, Teamsters, and Carpenters. OCJ is an Equal Opportunity Employer.



O. C. Jones & Sons, Inc.
 1520 Fourth Street • Berkeley, CA 94710
 Phone: 510-526-3424 • FAX: 510-526-0990
 Contact: Jason Martin and Donat Galicz

REQUEST FOR DBE SUBCONTRACTORS AND SUPPLIERS FOR:

Stockton Metropolitan Airport
Rehabilitate Cargo Taxilane
San Joaquin County
Bid #RS&H #1026-0019-010
BID DATE: April 12, 2023 @ 2:00 PM

O. C. Jones & Sons, Inc. is soliciting quotes for (including but not limited to): Trucking, Temporary and Permanent Hydroseed and Erosion Control Measures, QC/QA Program, Inlet Protection, Safety & Security, Prime Coat, Tack Coat, Pavement Marking, Cold Milling, Pavement Marking Removal, and Construction Materials

Jason Martin (510-809-3432 jmartin@ocjones.com) and Donat Galicz (510-809-3498 dgalicz@ocjones.com) are the estimators on this project and are available to provide assistance or answer questions regarding the project scope of work including bid requirements, break out of bid items, plan or spec interpretation, bonding or insurance requirements, and other bid assistance. Plans and specs are available to review at our Berkeley office or can be sent out via Building Connected. PDF format quotes should be emailed to the estimator or faxed to 510-526-0990 prior to 12:00 PM on the date of the bid. Quotes from DBE Subcontractors, Suppliers and Truckers are highly encouraged. OCJ is willing to breakout any portion of work to encourage DBE participation. Subcontractors must possess a current DIR, Contractors License, and insurance and workers compensation coverage including waiver of subrogation. OCJ may require Performance and Payment bonds on subcontracts. OCJ will pay the bond premium up to 2% of the contract value. Please contact OCJ for any assistance required by your firm in obtaining bonding or insurance. The US Small Business Administration may also assist you in obtaining bonding - please see the following site for information: <http://www.sba.gov/content/contractors>. Visit the California Access to Capital Program Financing Solutions website for additional resources for your small business - http://www.calbizfinance.org/cal_cert_biz_program.html. OCJ is available to help obtain necessary equipment, material and/or supplies. All subcontractors are required to execute OC Jones' standard subcontract agreement, comply with all insurance requirements, and name OCJ as additional insured. Copies of our agreement and insurance requirements are available upon request. OCJ is a Union contractor, and we are signatory to the Operating Engineers, Laborers, Teamsters, and Carpenters. OCJ is an Equal Opportunity Employer.



CALIFORNIA SUB-BID REQUEST ADS



McCarthy Building Companies
515 S. Flower St | Ste. 3600 | Los Angeles, CA 90071 | 213-655-1100

LACCD – Los Angeles Pierce College Academic East Building
6201 Winnetka Ave, Woodland Hills, CA 91371
Subcontractor Proposals Due: April 24, 2023 before 2:00 PM

McCarthy Building Companies is requesting bid proposals from qualified DVBE, DBE, SBE, LSEDEV subcontractors for this project.

This RFP is seeking proposals for the award of the following work categories: **03-20 Reinforcing Steel; 05-00 Structural Steel; 05-10 Misc. Metals; 05-30 Metal Decking; 08-80 Glass & Glazing; 09-20 Drywall & Framing; 31-00 Earthwork & Demolition; 26-00 Electrical, 35-00 Photovoltaic.**

The following Design Build and construction scopes of work have previously been awarded: **Fire Protection, Mechanical, Controls, Plumbing, Fire Alarm, Low Voltage, Telecommunications, ERRCS, Audio Visual, Security, Elevators.**

The balance of trades will be bid out later this year. Interested bidders should email jtod@mccarthy.com indicating work categories interested in bidding, to be added to the bid list. 03-35 Polished Concrete; 04-00 Precast Masonry; 06-10 Casework & Finish Carpentry; 07-10 Waterproofing; 07-20 Building Insulation & Firestopping; 07-30 Roofing; 07-40 Sheet Metal; 07-81 Fireproofing; 08-10 Doors, Frames & Hardware; 08-20 Overhead Doors; 09-30 Ceramic Tile; 09-50 Acoustical Ceiling Tile; 09-60 Carpet & Resilient Flooring; 09-90 Painting & Wall Covering; 10-05 Whiteboards & Tackboards; 10-10 Evacuation Chairs; 10-20 Signage; 10-30 Toilet Partitions & Accessories; 10-40 Wall & Door Protection; 10-50 Folding Partitions; 10-60 Fire Extinguishers; 10-70 Metal Lockers; 10-81 Bird Deterrent; 12-20 Window Coverings; 12-40 Furniture; 32-10 Fences and Gates; 32-20 Asphalt Paving; 32-30 Site Concrete; 32-40 Pavement Markings; 32-60 Landscape & Irrigation; 33-10 Site Utilities; 32-65 Site Furnishings.

Project Number: CS-21-07-P 55P.4512.02; 35P.5512.02 - Los Angeles Pierce College Academic East Building: Design and construction of the new Pierce College Academic East Building and associated site improvements.

Prevailing Wages / Project Labor Agreement – apply to this project. The District shall be enforcing a Labor Compliance in accordance with the provisions and requirements of Assembly Bill – 1506 pursuant to California Labor Code sections 1770 et. Seq

This will be an **OCIP** (Owner Controlled Insurance Program) Project.

This project has a **30% Goal for LSEDEV (Local, Small, Emerging and Disabled Veteran)** Business Enterprises participation, as per CED document (part of this RFP). McCarthy is an "equal opportunity" employer and encourages Minority and Small Business and LSEDEV Participation.

Please hold your Proposal Prices for the Duration established in the Contract Documents for Design & Construction.

Bidding documents: The bidding documents can be viewed and downloaded now at the McCarthy Building Companies webpage: <http://www.mccarthy.com/> Select Trade Partners in the Top Right, Select McCarthy's On-Line Plan Room, Select LACCD Pierce Academic East Building – Bid Package 3a

RFI's: RFI's are to be directed to Janelle Tod, jtod@mccarthy.com

Please do not contact the owners or consultants directly. Failure to follow this requirement may disqualify your proposal.

We are looking forward to receiving your proposal and encourage you to contact us with any questions or comments.

NOTICE:

A. NOTICE IS HEREBY GIVEN McCarthy will receive bids for award of Subcontracts for the above named project up to, but not later than the bid deadline. Subcontract awards are anticipated within 120 days of the bid deadline.

B. BIDDERS with bids that exceed \$250,000 must post a bid bond or other security in the amount of 15% of the amount of their bid with bid.

C. Each BIDDER, simultaneously with the execution of the Subcontract Agreement, shall be required to furnish a Labor and Material, Payment and Performance Bond in an amount equal to 100% percent of the Contract Sum and Faithful Performance Bond in an amount equal to 100 % percent of the Contract Sum. Said bonds shall be from an admitted California Surety satisfactory to McCarthy, with A.M. Best rating of A-, or better, and be listed in the Federal Register, issued by the Department of Treasury and licensed in California, or Subcontractor shall be preapproved to join McCarthy's Contactor Default Insurance Program. Said Bonds shall remain in full force and effect through the guarantee period.

D. The BIDDER shall be a licensed contractor pursuant to the Business and Professions Code and be licensed in the applicable classifications for the trades for which the contractor is submitting a bid and be registered with CA-DIR.

E. No Bid may be withdrawn until One Hundred Twenty (120) days after the Bid Opening Date.

F. McCarthy reserves the right to reject any and all bids or to waive any irregularities or informalities in any bid or in the bidding.

G. Bidders as specified in the Bidding Instructions shall be required to submit a Prequalification and be prequalified by McCarthy seven (7) days prior to the Bid Date. <https://prequalification.mccarthy.com/>

H. McCarthy reserves the right to reject a Bidder whose EMR exceeds 1.20 in either the most recent year or the average of the three years.

Stronger Building Services

Is requesting sub bids from Certified DVBE Subcontractors and Suppliers for:

Sheridan Elementary School – Sheridan Roofing Project
431 Capitol Ave., San Francisco, CA 94112

Bid Date: April 11, 2023 • Bid Time: 2:00 p.m.

Trades Needed (but not limited to): Rough Carpentry, Demolition, Roofing

Brief project description: The Project is generally described as, General roof replacement project. Demo and replacement of roofing assembly, including roofing membrane, flashing, deck sheathing, insulation, and substrate board. Demo and replacement of existing plaster and roof drains. Replacement of damaged ceiling tiles in the auditorium. The project also includes hazardous material abatement at several locations.

Plans and Documents are available at: e-arc.com

Stronger Building Services
580 Harlan St. • San Leandro, Ca 94577
Phone: (510) 487-8363 Fax: (510) 487-8246
Contact Ismael Avila

PLEASE INCLUDE A COPY OF YOUR DVBE CERTIFICATION LETTER WITH YOUR BID.

FLATIRON

SKANSKA

Stacy and
Witbeck

INVITATION TO BID – Request for Certified DBEs, Subcontractors and Suppliers
Project: Contract No. 11-2T36U4 – Interstate 5 North Coast Corridor (CM/GC) – Segment 4C
Owner: California Department of Transportation (CALTRANS)

Bid Due Date: April 28, 2023 at 5:00 p.m.

Location: Various Locations from Solana Beach to Oceanside

Flatiron-Skanska-Stacy and Witbeck, a Joint Venture ("FSSW") request proposal from DBE Firms, Subcontractors and Suppliers for the following scopes of work for the Interstate 5 North Coast Corridor – Segment 4C:

Subcontractors: Asphalt Dike, Asphalt Paving, Bridge Demo, CIDH Pile, Clear and Grub, Cold Plane AC, Concrete Barrier, Construction Area Signs, Demolition, Electrical, Erosion Control, Fencing, Grind Existing Pavement, Ground Anchor, Guardrail, Hydroseeding, Joint Seal, Landscape and Irrigation, Masonry (Sound Wall), Minor Concrete, Overhead Signs, Polyester Overlay, Railing, Reinforcing Steel, Roadside Signs, Rock Slope Protection, Saw and Seal PCC, Shotcrete, Slope Paving, Soil Nail Wall, Striping, Underground.

Suppliers: Aggregate Supply, Bridge Bearing Pad Supply, Concrete Supply, Formliner Supply, Geotextile Supply, Joint Seal Assembly Supply, Misc. Iron and Steel Supply, PCC Material Supply, Pipe Supply, Ready Mix Concrete Supply, Traffic Control Materials Geotextile Supply.

Service Contractors: Pre/Post Construction Survey, QC Testing, Street Sweeping, Water Trucks.

Quotes/proposals must be valid for 120 days.

Bidding documents are available for download, at no cost, through our procurement site, iSqFt. To receive information about access to iSqFt, please send an email to info@i5northcoast.com. Bidding documents can also be viewed at our office in San Diego, CA. Please call us at (760) 916-9151 to make an appointment to view the documents.

BID DEADLINE: Bids will be received in electronic format (PDF) via email at info@i5northcoast.com. Bids must be received on or before **5 pm on April 28, 2023**.

This project is subject to Title 49, Part 26 of the Code of Federal Regulations entitled "Participation by Disadvantaged Business Enterprises in Department of Transportation Financial Assistance Programs." DBEs, as defined in Title 49 CFR, Part 26 are encouraged to participate in the performance of agreements financed in whole or in part with Federal funds.

DBE Goal 23%. In addition to participation from certified DBE firms, FSSW requests subcontractors to provide lower-tier DBE subcontractor and/or supplier participation. Bidders are required to indicate lower-tier DBE participation, at time of bid submittal, to be evaluated as part of their proposal.

FSSW analyzes and considers each DBE quote, including those that are broken down into economically feasible units to facilitate bidding. Assistance in obtaining bonding, lines of credit, insurance, equipment, supplies and materials is available upon request. Please contact us by phone at (760) 916-9151 or by email at info@i5northcoast.com if you require assistance.

Bonding Requirements: Notwithstanding any contrary language in a bid to Flatiron-Skanska- Stacy and Witbeck a Joint Venture ("FSSW") or any prior course of dealing between FSSW and a bidder, and unless waived in writing by FSSW, FSSW reserves the right, pursuant to Public Contract Code section 4108 and otherwise, to require each bidder to provide payment and performance bonds assuring bidder's obligations to FSSW in the amount of 100 percent of the bid to FSSW. FSSW will reimburse the bond premium at actual cost not to exceed 3%. The surety on the bonds must be a California admitted surety.

Flatiron-Skanska-Stacy and Witbeck, A Joint Venture

12121 Scripps Summit Drive, Suite 400, San Diego, CA 92131

Phone 760.916.9151 / Fax 858.271.1330

Email: info@i5northcoast.com • Contact Person: Jannette Carter

WE ARE AN EQUAL OPPORTUNITY EMPLOYER

AGC of California Survey Reveals Industry Optimism for 2023

Continued from page 1

"AGC of California members acknowledge apprehension of a potential recession, but interestingly, the majority of respondents expect their companies to continue to grow net profit and revenue in the coming year," said Tateishi. "Respondents also expect to increase hiring in 2023, and AGC of California is continuing to capitalize and expand on our many workforce development programs that prepare future workers for jobs in our vital industry."

Respondents' concerns for the construction industry in 2023 in California include the threat of a potential recession (70.4%), workforce shortages (68.4%), regulatory requirements (62.2%) and increased pay and benefits (52%), to name a few. Asked to choose the single issue they are most concerned about, 21.4% of respondents cited the threat of a potential recession, followed by workforce shortages (20.4%), regulatory requirements (17.4%), increased pay and benefits (11.2%), and unreliable infrastructure investment (8.2%), among others.

The 2023 Optimism Survey is an annual questionnaire AGC of California issues to evaluate association members' and the construction industry's optimism regarding their business outlook in the coming year. The survey, sent via email, newsletters and posted on social media, garnered 109 responses, 93.6% of whom are members. Survey participants were 56% contractor members, 20.2% associate members, 16.5% specialty contractor members, with 7.3% unsure, and they represented the vertical construction building division (56%), highway and transportation division (47.7%) and the utility and infrastructure division (31.2%) of AGC of California. By total dollar amount of work in 2022, 20.2% performed \$500 million and above, 22% performed \$100 million to \$500 million, 11.9% performed \$25 million to \$50 million, and over 28% performed \$25 million or less.

SOURCE: <https://www.agc-ca.org/about/agc-blog/15541/>



HIGHER EDUCATION

US Department of Labor announces \$15M funding availability to help youth, young adults prepare for college, career success

[Article originally appeared in www.dol.gov]

The U.S. Department of Labor announced the availability of \$15 million in grant funding to support programs that help youth – particularly those in rural areas, people of color and people with disabilities – to overcome obstacles to educational and workforce success with training and career guidance.

Administered by the department's Employment and Training Administration, Workforce

Pathways For Youth grants will support connections between out-of-school time organizations and state and local workforce partners to deliver career-focused programs to equip teens and young adults with the skills they need to succeed in college or in the workforce.

These grants align with the Biden-Harris administration's commitment to creating opportunities and connecting people to good jobs. They are also part of the department's Youth Employment Works Strategy announced on

March 9, 2023, to expand access to programs that prepare all young people for good careers.

The department will award \$15 million in eight grants in varied amounts of up to \$2 million each. Projects serving young people in marginalized communities will be given priority. Specifically, the grants will support organization that offer the following types of activities:

- Career exploration services.
- Work readiness.

- Career counseling.
- On the job experience, including internships, seasonal and year-round employment, pre-apprenticeships and Registered Apprenticeships.
- Youth placement services for employment, education or training.

SOURCE: <https://www.dol.gov/newsroom/releases/eta/eta20230317>



TECHNOLOGY IN CONSTRUCTION

8 Emerging Construction Technology Trends 2023

[Article originally appeared in www.intellectsoft.net]

The general saying that the construction industry is far behind in embracing modern technology in its day-to-day operations has been proven wrong again post-COVID. The reality is, compared to others, the engineering and construction industries stepped out of the pandemic crisis in a better state despite all odds.

Many wonder where such a drive came from. Well, the allowance for sustainable growth and new use of technology in construction made it all possible. As stated by Deloitte observers, the ability to maintain stability provides space to make more ambitious changes and to aim higher.

Amidst all growth, the increase in demand forms the new reality for the sector. The incorporation of BIM (Building Information Modelling) as a governmental construction standard has contributed significantly to this course, thus making construction managers and personnel conform to the new trend in construction innovation.

In addition, the development of the BIM dimension model, which ranges from 3D to 7D, and some digital innovations, such as virtual and augmented reality, have made these trends more affordable and accessible for companies of different sizes.

Not only do these symbolize advancement in both the technology and construction worlds, but they also mean taking technological innovations in construction more seriously than ever before.

If you're eager to bring your construction business to the next level, this guide is for you! In this overview, we've selected the top construction industry trends and shown the indispensable presence of software development in the construction industry of the future.

Construction Market Overview

Year in and out, the nature of the construction market varies. This is simply a result of constant change and growth in the industry. The change in market trends in 2020 can be wholly attributed to the pandemic, which the industry was resilient towards according to the global construction monitor chart.

The growth of the industry has been on an up-trend, which results from some key developments in the industry. Some of these developments include construction methods, technology and software innovations, prevailing market conditions and legislative involvement in new construction technology innovations.

Investments in the infrastructure, energy and utility sectors, which continue to be significant drivers of the increase in total construction production, were also associated with other market trends. Based on all these factors, we have seen several global forecasts and reports on the market overview of the industry.

According to a report from the 2022 CIARB Webinar, The global construction market will grow by \$8 trillion by 2030, driven by China, the U.S. and India. Another new study – Global Construction 2030 – forecasts that the volume of construction output will grow by 85 percent to \$15.5 trillion worldwide by 2030, also showing China, the U.S. and India leading the way and accounting for 57 percent of all global growth.

The implementation of construction software and innovative construction technologies covers all construction stages, from project initiation to the on-site activities and the complementation stage.

Construction software is mostly used by AEC (architecture, engineering, and construction) personnel for project management activities such as scheduling, planning, estimating, design, facility management and more.

by 2030

The global construction market will grow by \$8 trillion by 2030, driven by China, the U.S. and India.

\$8 trln

By Intellectsoft

Virtual and Augmented Reality

Among the new construction technologies, virtual and augmented reality have been a great innovation, providing visualizations. With the \$8 trillion forecast in the industry's global growth by 2030, the use of VR and AR would surely be significant. Having mentioned the possibility of a 90 percent reduction in building costs when implemented in 2022, AR/VR technology has been seen in various remote site inspections. It also enables safety, collaboration and communication among AEC personnel.

Drones

Drones have been used in construction for over a decade. In 2023 and beyond, expect more sophisticated and AI-oriented drones. With real-time aerial imagery and 3D lidar scans, drones are revolutionizing construction procedures.

Expect more interoperability with Scan to BIM mode on drones, taking microseconds to share construction data with other BIM-based platforms.

Blockchain Technology

In 2023 and beyond, the entire AEC industry will have better cost management and efficient

procurement strategies via blockchain. It was no more than a decade ago when this technology was introduced to the construction industry, serving as linked collections of data "blocks" that make up a digital ledger, with the records of all transactions and completed milestones. It can be compared to a literal chain, with each link representing a distinct transaction in a project, and it automatically balances itself. Unlike others, it is safe, decentralized and adaptable to projects of any size.

Digital Twin

Solving operation management issues, the digital twin is the newest technology in the AEC industry. It involves the use of simulation in creating a building prototype. Digital twin trends and functionality cover the use of intelligent multidimensional digital models. In 2023 and beyond, there will be fewer buildings with operational issues, all due to the ability of digital twins to simulate, predict and inform decisions based on real-world conditions.

Visit the link below for the full article:

www.intellectsoft.net/blog/8-emerging-construction-technology-trends/



BUSINESS TOOLKIT

How to Win More Construction Bids in 2023

[Article originally appeared in
www.constructconnect.com]

By Kendall Jones

Are you looking to win more construction bids in 2023? Maybe you're planning to grow and scale your construction business in the new year, or perhaps you're just looking to be more efficient in your estimating and bidding process to improve your bid-hit ratio.

What does it take to win more construction bids? Here are a few tips on how to bid smarter by going after the right opportunities to win more work.

Find Quality Construction Leads

You shouldn't bid on every opportunity that comes your way. You also can't sit around and expect project leads to come to you. Market your business to owners and general contractors you want to work with by showcasing your experience and expertise in your trade.

Reach out to your network to find out about upcoming opportunities. Take the time to get prequalified with general contractors or owners you want to work with, so you can receive more invitations to bid (ITBs). Make sure they know what trades you can perform and the types of projects you are interested in bidding on.

Take a proactive approach by utilizing as many tools as possible to ensure you are receiving quality leads. Word of mouth, bid boards, local contractors associations, and your subs and suppliers are all great sources for learning about upcoming bidding opportunities. Consider investing in a leads service with a searchable database, updated project details, and plans and specifications attached so you can focus on finding the right opportunities for your business.

Select the Right Projects to Bid

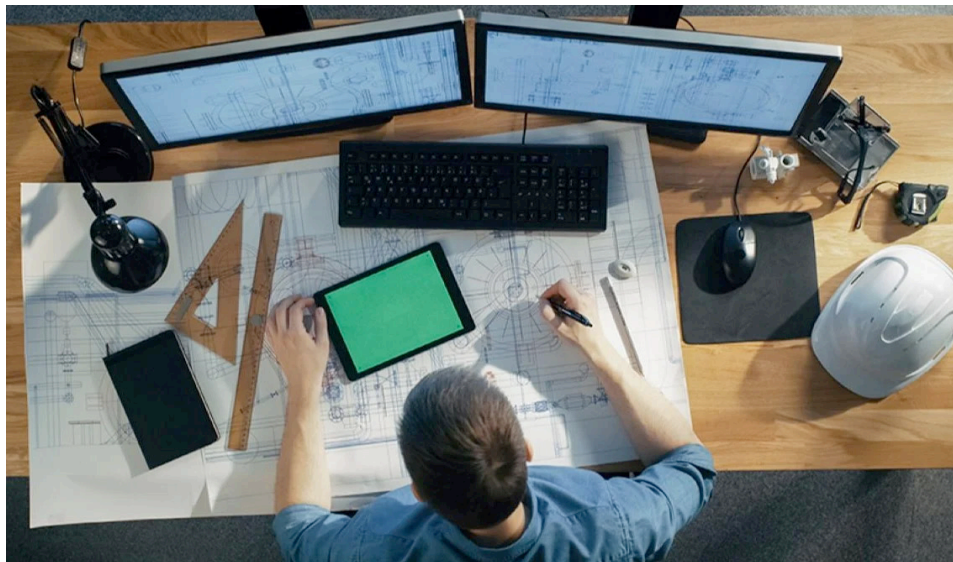
Winning construction bids on projects your business can't adequately perform can be just as costly as not winning them. Remember, it is never too late to abandon a bid—even after you've started working on it.

Once you start crunching the numbers you might discover that your company won't make a reasonable profit if you were to win the contract. The best thing to do is dump it and move on to the next project.

For example, you may discover during your bid preparation that your company cannot adequately handle the scope and requirements of the project. At that point, you need to make the smart business decision to walk away from the bid.

Finding the right balance between bidding and winning enough jobs can be difficult. On the one hand, you don't want to bid and win so much work that you can't properly manage and complete the projects you've been awarded. You also don't want too little work that you aren't making any money and your workers aren't staying busy.

Selecting the right work to bid is vital to maintaining a profitable business, which is why it's vital to have an established bid/no-bid decision-



making process in place to win more construction bids.

Understand Your Bid-Hit Ratio

Are you keeping track of your bid-hit ratio? If not, you need to start. Your bid-hit ratio is the number of projects you must bid to win one job. Understanding your bid-hit can help you how many projects you need to be bidding to keep your pipeline full and weed out the opportunities that don't have a high probability of winning.

To really make your bid-hit ratio work for you to maximize your bidding efforts you need to do an in-depth analysis. Sort the projects you've bid and group specific categories. Consider things like public versus private work, building type, scope of work, geographic location, contract size, and the general contractor or owner of the project.

By categorizing and analyzing your bid-hit ratio, you get better insight into which types of projects to go after. For example, let's say your overall bid-hit ratio is 7:1. After performing your analysis you discover that your bid-hit ratio for medium-sized private office projects is 4:1 and your ratio for large, public school projects is 10:1.

In this scenario you have a better bid-hit ratio on the private office projects, so you should focus more effort on those opportunities and less time bidding on school projects.

Review Profitability

Now that you know the types of projects that you have the best opportunity of winning, it's time to look at profitability on those projects. Make sure you are recording accurate job costs for materials, labor, and equipment. Compare your actual costs to your estimates and ask the following questions:

- Were your estimates for labor and materials accurate?
- Did you include all the job costs in your estimate including like bonding, supplies, and equipment?
- Did you factor in your profit and overhead mark-up correctly?

- Was your contingency budget adequate?

If your profit margins on projects aren't what you expected there are two possible reasons. Either your estimates are too low, or you are having productivity issues on the jobsite which is causing job costs to be higher. Regardless of which is the cause, you should work to resolve the issues to get your profit margins where they need to be.

By combining the data from your bid-hit ratios and your profit margin analysis you can hone in on the projects that you have the best chance of winning and make the most money on.

Conduct a Bid/No-Bid Review

Now that you're getting quality leads and you know the types of projects to pursue, it's time to start bidding, right? Not so fast, before you start investing your time into putting together a bid proposal you need to conduct a thorough bid/no-bid review of each opportunity.

The first thing to do is gather all the project documents, plans, and specifications and familiarize yourself with them. You want to make money, so crunch some quick numbers to determine whether you can make a reasonable profit on the project.

Next, determine whether you can perform the work if you win. Make sure you have the manpower and equipment available to start the job on time and complete it on schedule. Does your company have the experience and expertise to handle the size and the scope of the project? It's no good to anyone if you bid and win a job you can't complete.

Perform a risk assessment to determine if there are any red flags that might cause problems if you win the project like unknown site conditions, safety concerns, accelerated timelines, and incomplete or inaccurate bidding documents.

Other factors to consider in your review should include project location, duration, competition, and client. Decide which criteria are most important to your company when selecting projects to bid and apply them to all projects you are considering bidding on.

Identify and Manage Risks

Identifying and managing risks is probably the most overlooked aspect of preparing a bid. Once you've identified the potential risks, you will need to analyze and evaluate each one individually so that they can be properly managed and mitigated.

Consider the probability of each identified risk and the impact it can have on the project. For example, a low-probability risk with a low impact might be easy to mitigate. But a high-probability risk with a high impact that you can't effectively manage could be detrimental to the project's profitability.

Identifying and evaluating possible risks associated with a project when preparing your bid will make you better prepared to handle a situation when something goes wrong.

By starting the process early, you can avoid bidding on projects that aren't profitable. It will also lead to more accurate bids with reasonable contingencies built in and result in your company winning more bids. Project management will run smoother, and you'll save time, money, and resources as work progresses.

Seek Clarifications, Avoid Assumptions

As you're preparing your bid, you need to do your due diligence to ensure that you have all the pertinent information, that the information is accurate, and that you have a complete understanding of this information.

Fully review the plans and specifications to determine everything required to bid on the project and complete the work. This includes knowing everything from what bonds are required to whether there are participation goals for minority business enterprises (MBEs) or if material substitutions are allowed in the bid. If you are unsure of any aspect of the project when preparing your bid, you should seek clarification from the architect, owner, or owner's representative.

Be aware that there are typically cut-off dates in place for questions to be submitted. This allows for the project team to make any changes to the plans and specifications and for any addenda to be issued to the bidders and plan holders.

If you are unclear on any aspect of the project, the onus is on you to get clarification. Making assumptions is no way to submit a winning bid. If you can't get your questions answered to your satisfaction, you might want to reconsider whether bidding the project makes sense.

Most bidding opportunities provide prospective bidders with a chance to attend a pre-bid meeting and visit the jobsite. Often, these are mandatory in order to submit a bid and with good reason. No two jobsites are identical, and unknown site conditions can cause unexpected, and costly, issues when construction gets underway.

Visit the link below for the full article:

<https://www.constructconnect.com/blog/how-to-win-more-construction-bids-in-2023>



SUCCESS STORIES

Xiomara Rosa-Tedla & Dagne Tedla, UnoEth

[Article originally appeared in <https://cameonetwork.org>]

Website: <https://unoeth.com/>

After a trip to Ethiopia to visit family, Dagne Tedla brought a leather messenger bag as a gift for his daughter Xiomara. After countless compliments and inquiries from friends and strangers about the bag, Dagne suggested the two should start a business. Initially, Xiomara resisted as she was focusing on her corporate career and busy personal life. Soon after, friends and co-workers asked when Dagne was heading back to Ethiopia and asked if they could place pre-orders!

After her initial hesitation and the growing demand for her leather messenger, Xiomara said ‘yes’ and hopped on board! She then designed several bag styles and Dagne helped their current artisan partner obtain his export license. Thus, UnoEth was born.

While continuing to work full-time, Xiomara dedicated herself to the development of high-quality samples and designs for her business. Despite having already secured funding through multiple avenues, this venture did not come without significant sacrifice on her part. One of the biggest obstacles that she faced was obtaining the necessary capital for production and operations. From the onset of establishing the brand, obtaining funds proved to be an expensive endeavor. This was due to exorbitant interest rates and limited funding options. This hindered

their initial growth projections and resulted in a slower pace than anticipated. When asked how her team managed while seeking capital, Xiomara stated, “as entrepreneurs, we’re resourceful and determined, so we kept pushing through the rejections and the no’s while keeping close tabs with our business community and finding alternative options for our brand growing.”

As her search continued, she discovered Pacific Community Ventures through a networking resource. This connected her to a business mentorship program. Through this program, she found out about the Oakland Fund 0% interest loan. She successfully secured this in the summer of 2022. The additional capital from PCV assisted her with growing the UnoEth team, acquire additional inventory, and establish a more stable monthly budget. UnoEth products are currently available for purchase online, as well as in 65 retail stores.

Xiomara and Dagne witnessed the dramatic impact of UnoEth’s partnership and investment with artisans and small businesses in Ethiopia. The duo made it their mission to keep duplicating their business model across the globe, one artisan at a time.

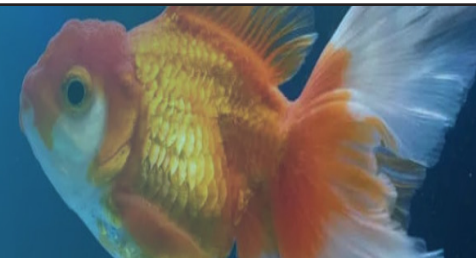
Since then, Xiomara and Dagne have partnered with additional leather artisans and cotton weavers in Ethiopia and jewelry makers in Tanzania.

SOURCE: <https://cameonetwork.org/success-story/xiomara-rosa-tedla-dagne-tedla-unoeth/>

Aquatic Veterinary Services of Northern California

Got a sick fish?

Our mobile veterinary service is here to help pet fish in California and Nevada.



[Article originally appeared in www.score.org]

Website: <https://cafishvet.com>

My successes.

“My business transitioned from a one-person, on-the-road business to a two-business veterinary hospital and retail store with six employees,” Sanders reports. “This would not have been possible without the assistance of my mentors.”

Sanders’ retail shop, Santa Cruz Koi, offers koi pond supplies, equipment, treatments, and koi food. “It has added physical products to my veterinary service and a whole new batch of challenges.”

How SCORE helped.

“I needed help designing a business plan to take my ambulatory veterinary practice to an in-house practice and retail store,” Sanders recalls. Mentor Barbara Humphries walked Sanders through a six-month planning phase before referring her to fellow mentor Michael Sarka for marketing plan assistance.

Sanders says the planning process, while lengthy, “Was completely necessary for me to implement the correct steps to get to where I am now.”

How Did Your Business Get Started?

Jessie Sanders was frustrated with her job search for a “normal” veterinary job. So instead of settling on a job she wasn’t excited about, she designed her own perfect career: Aquatic veterinary medicine. She had always wanted to work in aquatic medicine, “So I went ahead and started my own specialty practice,” she says.

She sought guidance from her father, a successful entrepreneur, and two SCORE mentors. Since opening in 2013, Sanders has moved her mobile practice into a new clinic space and also opened a complementary retail business.

Aquatic Veterinary Services of Northern California specializes in veterinary care for fish and all other aquatic pets.

SOURCE: www.score.org/centralcoast/success-story/aquatic-veterinary-services-northern-california-0

Tomorrow House Supportive Living

[Article originally appeared in www.norcalsbdc.org]

Owners Duke and Gabrielle Auguste established Tomorrow House in 2021, and today the business has grown to include 23 full time and 3 part time caregivers.

Services support individuals with developmental disabilities who are living in their own homes. Caregivers assist with dressing, grooming, bathing, errands, meal preparation, light housekeeping, medication reminders, and other routine activities. The caregivers also provide mobility and transfer assistance, since some individuals may have chronic health conditions and difficulties with mobility.

All services are delivered with care and compassion. The caregivers recognize the dignity of each person which enables individuals to have control over their lives, develop a sense of responsibility, and have self-reliance. Diversity is valued and very important at Tomorrow House Supportive Living. Both Duke and Gabrielle were born in Haiti and migrated to the United States. They draw strength and a sense of purpose from their background, and believe diversity is the strength of the business, the community and this country.



Owners Duke and Gabrielle Auguste

Services are provided in Solano, Napa, Sonoma, Marin and San Francisco counties. The home office is in Suisun City with a second office in Marin County.

Challenges and Action Taken

Recruiting and hiring quality staff have been major issues. “The challenge is finding people who take this job as seriously as we do,” explained Duke. “Finding quality staff and keeping them is an ongoing challenge because, as things change in their lives, it impacts the work they do.”

Visit the link below for the full article: www.norcalsbdc.org/shared/client-stories/tomorrow-house/

Margins Wine

[Article originally appeared in www.norcalsbdc.org]

Megan Bell didn’t always know she wanted to start her own business, but after experiencing the poor labour conditions in wine production, she took it upon herself to change the culture and set new standards for the wine industry to create a safe place for women and marginalised communities.

Working multiple jobs at the same time, Megan knew she needed to grow her business to sustain herself and reach higher profit margins. To do so, Megan worked with advisor Larry Hebert in implementing a cost escalation strategy to ensure steady profit percentages to counteract the recent sharp price increase.

After further analysis, Megan realised it was crucial to determine what categories sold the best to avoid excess wines that could tie up dollars. Knowing how many items per key category she needed would allow her to improve her investment and generate revenue faster based on a quicker turnover. Larry Hebert suggested that Megan implemented an OTB(Open To Buy) template to manage inventory, ensure greater turnover of product, increased cash flow and higher profits.

Megan also envisioned opening a taste room where she could connect and build strong ties with other women-owned wineries. In order to obtain a loan for the space’s reconstruction, Larry provided guidance on the narrative and type of loan to pursue. As a result, Megan was able to get access to additional funding to afford construction expenses.

Additionally, Megan’s journey with the SBDC included reviewing her forecasting model and projected cash flows and any profit and losses for 2022 and 2023. To do so, Larry made a spreadsheet for the balance forecasting and helped create a better picture of where the business stood and what strategies should be implemented to achieve increased cash and profits.

Megan is confident the mentorship from Larry has shifted the way she organises and thinks about her business and herself as an entrepreneur. Because only 4% of wineries in California are owned by women, mostly due to the lack of access to funding, having someone like Larry Hebert on her side was very helpful. After being consistently ignored, Megan was able to connect with the right people as Larry vouched for her.

Visit the link below for the full article: <https://www.norcalsbdc.org/shared/client-stories/https-seabrightcrafts-com-copy-2/>



PUBLIC LEGAL NOTICE ADVERTISEMENTS

OAKLAND UNIFIED SCHOOL DISTRICT DEPARTMENT OF FACILITIES PLANNING AND MANAGEMENT

NOTICE TO BIDDERS DOCUMENT 00 11 11

Notice is hereby given that the Oakland Unified School District (hereinafter referred to as "Owner") will receive sealed bids prior to the date and time stated for the bid opening for the award of a contract to construct the ("Contract"), Project No. 22105

Re-Bid-Oakland Unified School District Central Office Move 1000 Broadway, Oakland, CA. 94607

as per the Contract Documents, including the drawings and specifications, which may now be obtained electronically from the Architect, who is N/A

Project consists of:

Scope of work includes but not limited to: moving services. Vendor will be required to provide 1000 Broadway (Central Office) building with protection of floors (Masonite) and corner guards approximating 1500 sq.ft. Vendor will relocate and move items typically found in a professional office setting including, but not limited to: office furniture, material, records, and appliances. Vendor will be required to assemble/disassemble, takedown/setup furniture as needed. The following suites at the Central Offices are scheduled for relocation: #150, #440 and #450. Contents from the three suites will either be: recy-

clad, relocated to the storage locations or relocated to various office locations as enumerated below:

Oakland Unified School District Warehouse: 900 High St. Oakland, Ca 94601; Ralph Bunche: 1240 18th St Oakland, CA 94607; Cole Campus: 1011 Union St Oakland, CA

Office Locations:

Garfield Elementary: 1640 22nd Ave, Oakland, CA 94606; Bret Harte Middle School: 3700 Coolidge Ave, CA 94602; McClymond High: 2607 Myrtle St Oakland, CA 94607; Lakeview Campus- 746 Grand Ave, Oakland, CA 94610; Highland Community- 8521 A St, Oakland, CA 94621; Prescott Elementary: 920 Campbell St, Oakland, CA 94607; Horace Mann Elementary: 5222 Ygancio Ave, Oakland, CA 94601;

OUSD Warehouse: 900 High St:

La Escuelita Elementary: 1050 2nd Ave, Oakland, CA 94606; Cole Campus: 1011 Union St Oakland, CA; Santa Fe: 54th St Oakland, CA 94607

Engineer's Estimate: \$900,000

Project Manager is Pam Henderson, who can be reached at: pamilam.henderson@ousd.org or 1-925-353-6403.

The lowest bid shall be determined on the amount of the base bid. The lowest bid shall be determined on the amount of the base bid.

This Contract is not subject to prequalification pursuant to Public Contract Code section 20111.6.

This Contract *is not* subject to the District's Project Labor Agreement.

Bids & Contract Documents will be available for review at East Bay Blue Print, located at 1745 14th Avenue, Oakland, CA 94606. All requests should be addressed Attention: Sandy Petty. Specifications and/or Plans can be ordered by:

Ph: 510-261-2990 Fax: 510-261-6077

Email: ebbp@eastbayblueprint.com, Attn: Sandy. Online using the Plan Command System at www.eastbayblueprint.com or plans can be delivered to a place of business, at requester's own expense. Payment for plan sets must be made with East Bay Blue Print and are **NON-REFUNDABLE**

In addition, Contract Documents are available for bidders' review at the following builders' exchanges:

Builder's Exchange of Alameda County

McGraw Hill Construction Data
San Francisco Builder's Exchange
Reed Construction Market Data
Contra Costa Builder's Exchange
Marin Builder's Exchange

The Contract Time shall be ninety (90) calendar days, and liquidated damages for delay shall accrue. The deadline for Completion is TBD. See Article III of the Agreement for details.

Bids must be sealed and filed at

**Front Desk
Facilities Planning & Management
955 High Street, Oakland, CA 94601**

on **April 6, 2023, before 2:00 p.m.** on the clock designated by the Owner or its representative as the bid clock. No bid will be accepted by the Owner after this time. Facsimile (FAX) copies of the bid will not be accepted. PLEASE NOTE: DUE TO COVID-19 BIDS WILL NOT BE OPENED. BID RESULTS WILL BE MADE AVAILABLE VIA EMAIL.

No pre-bid site visit is required for this project.

Bids must be accompanied by a bidder's bond, cashier's check, or certified check for at least ten percent (10%) of the amount of the base bid and made payable to the Owner, as detailed in the Contract Documents.

The Owner will not consider or accept any bids from contractors who are not licensed to do business in the State of California, in accordance with the California Public Contract Code, providing for the licensing of contractors. In accordance with Section 3300 of said Code, the bidder shall have a **5 yrs or more / Commercial Moving** license at the time of award and shall maintain that license in good standing through Completion of the Contract and all applicable warranty periods.

OAKLAND UNIFIED SCHOOL DISTRICT DEPARTMENT OF FACILITIES PLANNING AND MANAGEMENT

NOTICE TO BIDDERS DOCUMENT 00 11 11

Notice is hereby given that the Oakland Unified School District (hereinafter referred to as "Owner") will receive sealed bids prior to the date and time stated for the bid opening for the award of contracts to construct the following:

Various Sites – Door Entry Systems Group 1 Project No 23106 – Locations are listed below (Contract")

The Scope of work to include but not limited to installation of iPhone door entry intercom systems at various sites including Cisco CP-8865 Desk Station, IX series Video Door Station, Assa Abloy HES 9600 electric door strike, IXW-MA network relay, power supplies, conduit, wiring, training, and programming to include integration into Cisco Call Manager and Milestone XProtect surveillance camera software. The successful bidder shall coordinate with OUSD Tech Services as needed to complete programming. Sites: Bridges at Melrose Elementary School, Greenleaf Elementary School, Castlemont High School, Burckhalter Elementary School, Piedmont Avenue Elementary School.

Various Sites – Door Entry Systems Group 2 Project No 23107 locations are listed below (Contract")

The Scope of work to include but not limited to installation of iPhone door entry intercom systems at various sites including Cisco CP-8865 Desk Station, IX series Video Door Station, Assa Abloy HES 9600 electric door strike, IXW-MA network relay, power supplies, conduit, wiring, training, and programming to include integration into Cisco Call Manager and Milestone XProtect surveillance camera software. The successful bidder shall coordinate with OUSD Tech Services as needed to complete programming. Sites: Laurel Elementary School, Redwood Heights Elementary School, Burbank CDC, United for Success Academy, Carl B. Munck Elementary School.

Engineer's Estimate for each project is: \$150,000 Please submit separately for each bid.

Project Manager is Kyle Brower, who can be reached at: kyle.brower@ousd.org or 510-459-1809.

The Contract Documents for each Contract, including the drawings and specifications, may now be obtained electronically from the Architect, who is

OUSD 955 High Street, Oakland, California,
510-535-7044.

The lowest bid for each Contract shall be determined on the amount of the base bid.

Each Contract *is not* subject to prequalification pursuant to Public Contract Code section 20111.6.

This Contract is subject to the District's Project Labor Agreement.

The full version of OUSD's latest Project Labor Agreement can be found by going to the OUSD home page: ousd.org > Offices and Programs > Facilities Planning & Management Department > For Contractors and Developers > Bids and Requests for Proposals > Bid Information > 2016 PLA – Project Labor Agreement.

Contract Documents will be available for review on or after **March 20, 2023, at East Bay Blue Print, located at 1745 14th Avenue, Oakland, CA 94606.** All requests should be addressed

Attention: Sandy Petty. Plans can be ordered by:

Ph: 510-261-2990 Fax: 510-261-6077

Email: ebbp@eastbayblueprint.com, Attn: Sandy. Online using the Plan Command System at www.eastbayblueprint.com or plans can be delivered to a place of business, at requester's own expense. Payment for plan sets must be made with East Bay Blue Print and are **NON-REFUNDABLE**

In addition, Contract Documents are available for bidders' review at the following builders' exchanges:

Builder's Exchange of Alameda County
McGraw Hill Construction Data
San Francisco Builder's Exchange
Reed Construction Market Data
Contra Costa Builder's Exchange
Marin Builder's Exchange

Public works projects shall be subject to compliance monitoring and enforcement by the Department of Industrial Relations. For all projects over Twenty-Five Thousand Dollars (\$25,000), a contractor or subcontractor shall not be qualified to submit a bid or to be listed in a bid proposal subject to the re-

quirements of Public Contract Code section 4104 unless currently registered and qualified under Labor Code section 1725.5 to perform public work as defined by Division 2, Part 7, Chapter 1 (§§1720 et seq.) of the Labor Code. For all projects over Twenty-Five Thousand Dollars (\$25,000), a contractor or subcontractor shall not be qualified to enter into, or engage in the performance of, any contract of public work (as defined by Division 2, Part 7, Chapter 1 (§§1720 et seq.) of the Labor Code) unless currently registered and qualified under Labor Code section 1725.5 to perform public work and proof of registration is provided.

The Contract Time for each Contract shall be as follows:

- For the Various Sites – Door Entry Systems Group 1 Project No 23106 Contract, ninety (90) calendar days.

- For the Various Sites – Door Entry Systems Group 2 Project No 23107 Contract, ninety (90) calendar days.

Liquidated damages for delay shall accrue. See Article III of the Agreement for details.

Bids must be sealed and filed at:

**Front Desk
Facilities Planning & Management
955 High Street, Oakland, CA 94601**

on **April 5, 2023, before 2:00 p.m.** on the clock designated by the Owner or its representative as the bid clock. No bid will be accepted by the Owner after this time. Facsimile (FAX) copies of the bid will not be accepted. PLEASE NOTE: DUE TO COVID-19 BIDS WILL NOT BE OPENED. BID RESULTS WILL BE MADE AVAILABLE VIA EMAIL.

Mandatory pre-bid **site visit** will be held at the following date and time:

- For the **Various Sites – Door Entry Systems Group 1 Project No 23106** Contract, on **March 29, 2023 at 10:00 a.m.**, at Laurel Elementary Site, 3825 California Street, Oakland, California 94619

- For the **Various Sites – Door Entry Systems Group 2 Project No 23107** Contract, on **March 29, 2023 at 10:00 a.m.**, at Laurel Elementary Site, 3825 California Street, Oakland, California 94619

Bidders not attending the site visit will be disqualified.

For each Contract on which a bid is submitted, the bid must be accompanied by a bidder's bond, cashier's check, or certified check for at least ten percent (10%) of the amount of the base bid and made payable to the Owner, as detailed in the Contract Documents.

Pursuant to the Contract Documents, the successful bidder on each Contract will be required to furnish a Payment (Labor and Material) Bond in the amount of one hundred percent (100%) of the Contract Sum, and a Faithful Performance Bond in the amount of one hundred percent (100%) of the Contract Sum.

The successful bidder on each Contract will be allowed to substitute securities or establish an escrow in lieu of retainage, pursuant to Public Contract Code Section 22300, and as described in the Agreement Between Owner and Contractor and General Conditions.

The Owner will not consider or accept any bids from contractors who are not licensed to do business in the State of California, in accordance with the California Public Contract Code, providing for the licensing of contractors. In accordance with Section 3300 of said Code, the bidder for each Contract shall have a Class a **C7 – Low Voltage Systems and/or C10 – Electrical Contractors license and Milestone Certification** license at the time of award and shall maintain that license in good standing through Completion of the Contract and all applicable warranty periods. For all projects over Twenty-Five Thousand Dollars (\$25,000), the bidder shall state the public works contractor registration number on the Designation of Subcontractors form for each subcontractor performing more than one-half of one percent (0.5%) of the bidder's total bid.

The Director of Industrial Relations of the State of California, in the manner provided by law, has ascertained the general prevailing rate of per diem wages and rate for legal holidays and overtime work. On each Contract, the Contractor must pay for any labor therein described or classified in an amount not less than the rates specified. Copies of the required rates are on file at the Owner's business office and are available on request.



FICTITIOUS BUSINESS NAME STATEMENTS

FICTITIOUS BUSINESS NAME STATEMENT
File No. 2023-0399578

Fictitious Business Name(s):
About Films
Address
130 Bush Street, 6th Floor
San Francisco, CA 94104
Full Name of Registrant #1
Danger Film Company, LLC (CA)
Address of Registrant #1
130 Bush Street, 6th Floor
San Francisco, CA 94104

This business is conducted by **A Limited Liability Company**.
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **12-15-2022**
Signed: **Ynze Bijl**

This statement was filed with the County Clerk of San Francisco County on **02-22-2023**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Lily Duong**
Deputy County Clerk
02-22-2023

03/09/23 + 03/16/23 + 03/23/23 + 03/30/23

FICTITIOUS BUSINESS NAME STATEMENT
File No. 2023-0399762

Fictitious Business Name(s):
Cantina Records
Address
1415 Grant Avenue, San Francisco, CA 94133
Full Name of Registrant #1
John Bruce
Address of Registrant #1
67 Albion Street, San Francisco, CA 94103

This business is conducted by **An Individual**.
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **03-01-2023**
Signed: **John Bruce**

This statement was filed with the County Clerk of San Francisco County on **03-09-2023**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Lily Duong**
Deputy County Clerk
03-09-2023

03/16/23 + 03/23/23 + 03/30/23 + 04/06/23

FICTITIOUS BUSINESS NAME STATEMENT
File No. 2023-0399764

Fictitious Business Name(s):
Communities as One
Address
945 Taraval Street #167, San Francisco, CA 94116
Full Name of Registrant #1
Communities as One (CA)
Address of Registrant #1
945 Taraval Street #167, San Francisco, CA 94116

This business is conducted by **A Corporation**.
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **01-22-2020**
Signed: **Josephine Zhao**

This statement was filed with the County Clerk of San Francisco County on **03-09-2023**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Melvin Galvez**
Deputy County Clerk
03-09-2023

03/16/23 + 03/23/23 + 03/30/23 + 04/06/23

FICTITIOUS BUSINESS NAME STATEMENT
File No. 2023-0399605

Fictitious Business Name(s):
Firmware Repairman
Address
60 29th Street #311
San Francisco, CA 94110
Full Name of Registrant #1
Craig Mautner
Address of Registrant #1
36 Cortland Avenue
San Francisco, CA 94110

This business is conducted by **An Individual**.
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **02-13-2022**
Signed: **Craig Mautner**

This statement was filed with the County Clerk of San Francisco County on **02-24-2023**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Giselle Romo**
Deputy County Clerk
02-24-2023

03/09/23 + 03/16/23 + 03/23/23 + 03/30/23

FICTITIOUS BUSINESS NAME STATEMENT
File No. 2023-0399604

Fictitious Business Name(s):
For Our Wellness
Address
799 E. Market Street
Daly City, CA 94014
Full Name of Registrant #1
Cirrena Troutt

This business is conducted by **An Individual**.
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **02-16-2023**
Signed: **Cirrena Troutt**

This statement was filed with the County Clerk of San Francisco County on **02-24-2023**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Giselle Romo**
Deputy County Clerk
02-24-2023

03/16/23 + 03/23/23 + 03/30/23 + 04/06/23

FICTITIOUS BUSINESS NAME STATEMENT
File No. 2023-0399673

Fictitious Business Name(s):
JPC
Address
395 W J Street
Benicia, CA 94510
Full Name of Registrant #1
Jessica White
Address of Registrant #1
395 W J Street,
Benicia, CA 94510

This business is conducted by **An Individual**.
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **02-15-2023**
Signed: **Jessica White**

This statement was filed with the County Clerk of San Francisco County on **03-02-2023**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Melvin Galvez**
Deputy County Clerk
03-02-2023

03/16/23 + 03/23/23 + 03/30/23 + 04/06/23

FICTITIOUS BUSINESS NAME STATEMENT
File No. 2023-0399794

Fictitious Business Name(s):
LuxFit
Address
200 Folsom Street, San Francisco, CA 94105
Full Name of Registrant #1
Yotam Trains, LLC (CA)
Address of Registrant #1
170 King Street, Unit 504, San Francisco, CA 94107

This business is conducted by **A Limited Liability Company**.
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **03-13-2023**
Signed: **Yotam Israeli**

This statement was filed with the County Clerk of San Francisco County on **03-13-2023**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Mariedyne Nadonza**
Deputy County Clerk
03-13-2023

03/16/23 + 03/23/23 + 03/30/23 + 04/06/23

FICTITIOUS BUSINESS NAME STATEMENT
File No. 2023-0399836

Fictitious Business Name(s):
Motion
Address
301 Mission Street #605
San Francisco, CA 94105
Full Name of Registrant #1
NexusBird, Inc (DE)
Address of Registrant #1
301 Mission Street, Apt #605
San Francisco, CA 94105

This business is conducted by **A Corporation**.
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **07-02-2019**
Signed: **William Liu**

This statement was filed with the County Clerk of San Francisco County on **03-16-2023**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Lily Duong**
Deputy County Clerk
03-16-2023

03/23/23 + 03/30/23 + 04/06/23 + 04/13/23

FICTITIOUS BUSINESS NAME STATEMENT
File No. 2023-0399765

Fictitious Business Name(s):
NorCal Injury
Address
810 Clement Street, San Francisco, CA 94118
Full Name of Registrant #1
Roozbeh Falahati
Address of Registrant #1
10 West Harbor Dr., Sausalito, CA 94965

This business is conducted by **An Individual**.
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **03-08-2023**
Signed: **Roozbeh Falahati**

This statement was filed with the County Clerk of San Francisco County on **03-09-2023**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Lily Duong**
Deputy County Clerk
03-09-2023

03/16/23 + 03/23/23 + 03/30/23 + 04/06/23

FICTITIOUS BUSINESS NAME STATEMENT
File No. 2023-0399733

Fictitious Business Name(s):
Onyx and Ochre
Address
2141 Clement Street, Apt #6
San Francisco, CA 94121
Full Name of Registrant #1
Kali Nelson
Address of Registrant #1
2141 Clement Street, Apt #6
San Francisco, CA 94121

This business is conducted by **An Individual**.
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **03-01-2023**
Signed: **Kali Nelson**

This statement was filed with the County Clerk of San Francisco County on **03-07-2023**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Maribel Jaldon**
Deputy County Clerk
03-07-2023

03/16/23 + 03/23/23 + 03/30/23 + 04/06/23

FICTITIOUS BUSINESS NAME STATEMENT
File No. 2023-0399796

Fictitious Business Name(s):
Revive You SF
Address
200 Folsom Street, San Francisco, CA 94105
Full Name of Registrant #1
Yotam Builds, LLC (CA)
Address of Registrant #1
170 King Street, Unit 504, San Francisco, CA 94107

This business is conducted by **A Limited Liability Company**.
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **03-13-2023**
Signed: **Yotam Israeli**

This statement was filed with the County Clerk of San Francisco County on **03-13-2023**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Mariedyne Nadonza**
Deputy County Clerk
03-13-2023

03/16/23 + 03/23/23 + 03/30/23 + 04/06/23

FICTITIOUS BUSINESS NAME STATEMENT
File No. 2023-0399668

Fictitious Business Name(s):
Society Barber Salon
Address
256 Sutter Street, 4th Floor
San Francisco, CA 94108
Full Name of Registrant #1
Macklan Clendenin Consulting LLC (CA)
Address of Registrant #1
1115 Post Street #20, San Francisco, CA 94109

This business is conducted by **A Limited Liability Company**.
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **03-02-2023**
Signed: **Macklan Clendenin**

This statement was filed with the County Clerk of San Francisco County on **03-02-2023**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Maribel Jaldon**
Deputy County Clerk
03-02-2023

03/09/23 + 03/16/23 + 03/23/23 + 03/30/23



FICTITIOUS BUSINESS NAME STATEMENTS



CHANGE OF NAME ADVERTISEMENT

FICTITIOUS BUSINESS NAME STATEMENT File No. 2023-0399702

Fictitious Business Name(s):

1) Sunset Squares Pizza
2) Namu Stonepot
3) Sunset Squares Foodhall
4) pixlcat coffee
Address
59 9th Street, San Francisco, CA 94103
Full Name of Registrant #1
Sunset Squares Pizza LLC (CA)
Address of Registrant #1
59 9th Street, San Francisco, CA 94103

This business is conducted by **A Limited Liability Company**.
The registrant(s) commenced to transact business
under the fictitious business name(s) listed above on
03-01-2023

Signed: **Julian Vu**

This statement was filed with the County Clerk of
San Francisco County on **03-02-2023**

Notice: This fictitious name statement expires five
years from the date it was filed. A new fictitious
business name statement must be filed prior to this
date. The filing of this statement does not of itself
authorize the use in this state of a fictitious business
name in violation of the right of another under Federal,
State or Common Law.

Filed: **Fallon Lim**
Deputy County Clerk
03-06-2023

03/09/23 + 03/16/23 + 03/23/23 + 03/30/23

FICTITIOUS BUSINESS NAME STATEMENT File No. 2023-0399913

Fictitious Business Name(s):

Town Hall Restaurant
Address
342 Howard Street
San Francisco, CA 94105
Full Name of Registrant #1
RRW, LLC (CA)
Address of Registrant #1
342 Howard Street
San Francisco, CA 94105

This business is conducted by **A Limited Liability Company**.
The registrant(s) commenced to transact business
under the fictitious business name(s) listed above on
11-06-2003

Signed: **Steven Rosenthal**

This statement was filed with the County Clerk of
San Francisco County on **03-27-2023**

Notice: This fictitious name statement expires five
years from the date it was filed. A new fictitious
business name statement must be filed prior to this
date. The filing of this statement does not of itself
authorize the use in this state of a fictitious business
name in violation of the right of another under Federal,
State or Common Law.

Filed: **Lily Duong**
Deputy County Clerk
03-27-2023

03/30/23 + 04/06/23 + 04/13/23 + 04/20/23

FICTITIOUS BUSINESS NAME STATEMENT File No. 2023-0399882

Fictitious Business Name(s):

Wilson LSA
Address
1050 Franklin Street, San Francisco, CA 94109
Full Name of Registrant #1
Heather Wilson
Address of Registrant #1
1050 Franklin Street, San Francisco, CA 94109

This business is conducted by **An Individual**.
The registrant(s) commenced to transact business
under the fictitious business name(s) listed above on
03-10-2020

Signed: **Heather Lynn Wilson**

This statement was filed with the County Clerk of
San Francisco County on **03-23-2023**

Notice: This fictitious name statement expires five
years from the date it was filed. A new fictitious
business name statement must be filed prior to this
date. The filing of this statement does not of itself
authorize the use in this state of a fictitious business
name in violation of the right of another under Federal,
State or Common Law.

Filed: **Melvin Galvez**
Deputy County Clerk
03-23-2023

03/30/23 + 04/06/23 + 04/13/23 + 04/20/23

FICTITIOUS BUSINESS NAME STATEMENT File No. 2023-0399901

Fictitious Business Name(s):

I & J Market
Address
2415 Noriega Street
San Francisco, CA 94122
Full Name of Registrant #1
I & J Group LLC (CA)
Address of Registrant #1
324 E Moltke Street
Daly City, CA 94014

This business is conducted by **A Limited Liability
Company**.
The registrant(s) commenced to transact business
under the fictitious business name(s) listed above on
07-01-2022

Signed: **Zhong Qian Huang**

This statement was filed with the County Clerk of
San Francisco County on **03-27-2023**

Notice: This fictitious name statement expires five
years from the date it was filed. A new fictitious
business name statement must be filed prior to this
date. The filing of this statement does not of itself
authorize the use in this state of a fictitious business
name in violation of the right of another under Federal,
State or Common Law.

Filed: **Melvin Galvez**
Deputy County Clerk
03-27-2023

03/30/23 + 04/06/23 + 04/13/23 + 04/20/23

FICTITIOUS BUSINESS NAME STATEMENT File No. 2023-0399902

Fictitious Business Name(s):

Unique Variety
Address
816 Stockton Street
San Francisco, CA 94108
Full Name of Registrant #1
Davis Li
Address of Registrant #1
945 Sacramento Street, Apt #1211
San Francisco, CA 94108

This business is conducted by **An Individual**.
The registrant(s) commenced to transact business
under the fictitious business name(s) listed above on
07-01-2022

Signed: **Davis Li**

This statement was filed with the County Clerk of
San Francisco County on **03-27-2023**

Notice: This fictitious name statement expires five
years from the date it was filed. A new fictitious
business name statement must be filed prior to this
date. The filing of this statement does not of itself
authorize the use in this state of a fictitious business
name in violation of the right of another under Federal,
State or Common Law.

Filed: **Melvin Galvez**
Deputy County Clerk
03-27-2023

03/30/23 + 04/06/23 + 04/13/23 + 04/20/23

FICTITIOUS BUSINESS NAME STATEMENT File No. 2023-0399590

Fictitious Business Name(s):

Tarot Moderna
Address
1565 Page Street, Apt A, San Francisco, CA 94117
Full Name of Registrant #1
Leslie Schaffer
Address of Registrant #1
1565 Page Street, Apt A, San Francisco, CA 94117

This business is conducted by **An Individual**.
The registrant(s) commenced to transact business
under the fictitious business name(s) listed above on
02-02-2022

Signed: **Leslie Schaffer**

This statement was filed with the County Clerk of
San Francisco County on **02-23-2023**

Notice: This fictitious name statement expires five
years from the date it was filed. A new fictitious
business name statement must be filed prior to this
date. The filing of this statement does not of itself
authorize the use in this state of a fictitious business
name in violation of the right of another under Federal,
State or Common Law.

Filed: **Mariedyne Nadonza**
Deputy County Clerk
02-23-2023

03/02/23 + 03/09/23 + 03/16/23 + 03/23/23

FICTITIOUS BUSINESS NAME STATEMENT File No. 2023-0399606

Fictitious Business Name(s):

iPowerSF Electric Inc.
Address
77 Norton Street,
San Francisco, CA 94112
Full Name of Registrant #1
iPowerSF Electric Inc. (CA)
Address of Registrant #1
77 Norton Street,
San Francisco, CA 94112

This business is conducted by **A Corporation**.
The registrant(s) commenced to transact business
under the fictitious business name(s) listed above on
Not Applicable

Signed: **Guadalupe Espinoza**

This statement was filed with the County Clerk of
San Francisco County on **02-24-2023**

Notice: This fictitious name statement expires five
years from the date it was filed. A new fictitious
business name statement must be filed prior to this
date. The filing of this statement does not of itself
authorize the use in this state of a fictitious business
name in violation of the right of another under Federal,
State or Common Law.

Filed: **Mariedyne Nadonza**
Deputy County Clerk
02-24-2023

03/02/23 + 03/09/23 + 03/16/23 + 03/23/23

FICTITIOUS BUSINESS NAME STATEMENT File No. 2023-0399536

Fictitious Business Name(s):

Ram Properties
Address
730 Leavenworth Street, San Francisco, CA 94109
Full Name of Registrant #1
Marvin A. Remmich
Address of Registrant #1
701 Saint George Rd., Danville, CA 94526

This business is conducted by **An Individual**.
The registrant(s) commenced to transact business
under the fictitious business name(s) listed above on
02-01-2019

Signed: **Marvin A. Remmich**

This statement was filed with the County Clerk of
San Francisco County on **02-16-2023**

Notice: This fictitious name statement expires five
years from the date it was filed. A new fictitious
business name statement must be filed prior to this
date. The filing of this statement does not of itself
authorize the use in this state of a fictitious business
name in violation of the right of another under Federal,
State or Common Law.

Filed: **Fallon Lim**
Deputy County Clerk
02-16-2023

02/23/23 + 03/02/23 + 03/09/23 + 03/16/23

FICTITIOUS BUSINESS NAME STATEMENT File No. 2023-0399543

Fictitious Business Name(s):

C.C. Arts & Crafts Studio
Address
2381 Ocean Avenue
San Francisco, CA 94127
Full Name of Registrant #1
Yun-Hsuan Chiu
Address of Registrant #1
863 Commercial Avenue, Apt #7
South San Francisco, CA 94080

This business is conducted by **An Individual**.
The registrant(s) commenced to transact business
under the fictitious business name(s) listed above on
02-21-2019

Signed: **Yun-Hsuan Chiu**

This statement was filed with the County Clerk of
San Francisco County on **02-17-2023**

Notice: This fictitious name statement expires five
years from the date it was filed. A new fictitious
business name statement must be filed prior to this
date. The filing of this statement does not of itself
authorize the use in this state of a fictitious business
name in violation of the right of another under Federal,
State or Common Law.

Filed: **Giselle Romo**
Deputy County Clerk
02-17-2023

02/23/23 + 03/02/23 + 03/09/23 + 03/16/23

CHANGE OF NAME

ORDER TO SHOW CAUSE FOR CHANGE OF NAME CASE NO. CNC 23-557772

PETITIONER OR ATTORNEY

Annie Mai Thai Costa
168 Prospect Avenue
San Francisco, CA 94110

TO ALL INTERESTED PERSONS:

Annie Mai Thai Costa
for a decree changing names as follows:

Annie Mai Thai Costa to Annie Mai Wei

2. THE COURT ORDERS that all persons interested in
this matter shall appear before this court at the hearing
indicated below to show cause, if any, why the petition
for change of name should not be granted.

NOTICE OF HEARING

Date: **April 13, 2023** Time: **9:00 AM**Dept.: **103N** Room: **103N**

3. A copy of this Order to Show Cause shall be
published in Small Business Exchange, at least once
each week for four successive weeks prior to the date
set for hearing on the petition in the Small Business
Exchange newspaper of general circulation, printed in
this county.

**SUPERIOR COURT OF CALIFORNIA,
COUNTY OF SAN FRANCISCO**
400 MCALLISTER STREET
SAN FRANCISCO, CA 94102

JEFFREY FLORES, Clerk of the Court
DATED - March 02, 2023

03/09/23 + 03/16/23 + 03/23/23 + 03/30/23

CHANGE OF NAME

ORDER TO SHOW CAUSE FOR CHANGE OF NAME CASE NO. CNC 23-557783

PETITIONER OR ATTORNEY

Michael Luis Piek
1615 Jones Street
San Francisco, CA 94109

TO ALL INTERESTED PERSONS:

Michael Luis Piek
for a decree changing names as follows:

Michael Luis Piek to Michael Luis Maltese Piek

2. THE COURT ORDERS that all persons interested in
this matter shall appear before this court at the hearing
indicated below to show cause, if any, why the petition
for change of name should not be granted.

NOTICE OF HEARING

Date: **April 18, 2023** Time: **9:00 AM**Dept.: **103N** Room: **103N**

3. A copy of this Order to Show Cause shall be
published in Small Business Exchange, at least once
each week for four successive weeks prior to the date
set for hearing on the petition in the Small Business
Exchange newspaper of general circulation, printed in
this county.

**SUPERIOR COURT OF CALIFORNIA,
COUNTY OF SAN FRANCISCO**
400 MCALLISTER STREET
SAN FRANCISCO, CA 94102

ANGELICA SUNGA, Clerk of the Court
DATED - March 03, 2023

03/09/23 + 03/16/23 + 03/23/23 + 03/30/23